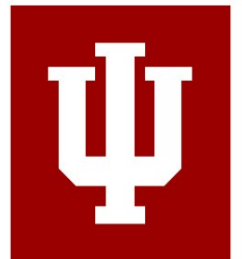


Joint macro/econometrics seminar  
Indiana University  
January 29, 2024

# Responses of Households' Expected Inflation to Oil Prices and the Exchange Rate: Evidence from Daily Data

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and Toshiaki Shoji (Seikei University)



# Acknowledgement

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# 1. Research Questions

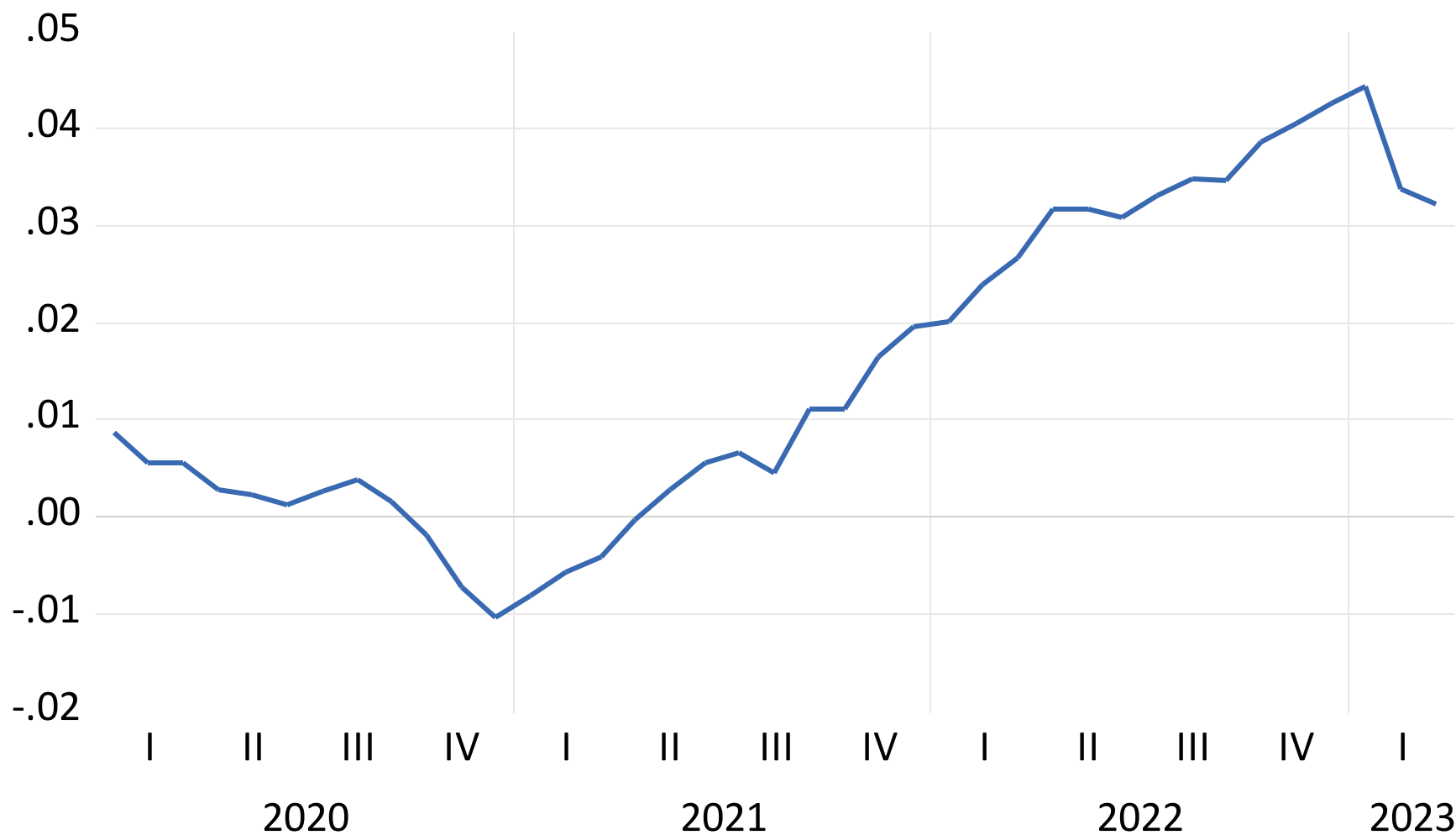
Question (1) = Central theme

Can daily data help predict changes  
in monthly data  
on household inflation expectations ( $\pi^e$ )?

# Background

Inflation ( $\pi$ ) has finally come,  
**EVEN TO JAPAN!**

# CPI in Japan (headline)



Excludes fresh food; starting from 2020, I excluded mobile phone fees and lodging.

# Background (continued)

- Policy-makers worry: will  $\pi$  become pervasive?
- Macro theory:  $\pi^e$  holds the key.
- Recent experiences:  $\pi^e$  can change abruptly.
- Implication: we need timely monitoring.

# Methodology

- **MIDAS** regressions
  - “Mixed Data Sampling”
  - Ghysels et.al. (2004)





## Question (2)

Market  $\pi^e$  vs Households  $\pi^e$  :  
Are they different?

- Literature: Consumer perceptions are influenced by prices of goods that they purchase frequently.
- If so, daily data on those prices might help.

Utilize  
**Barcode price data**  
at supermarkets  
(called **“CPINOW”**)



# Question (3)

Construct new indices  
=“Daily CPI of frequently  
purchased products”



- CPINOW includes items that are rarely sold.
- Can we do even better by focusing only on frequently purchased products?

# Literature :determinants of $HH \pi^e$

- Jonung (1981)
  - $HH \pi^e$  is heavily influenced by perceived  $\pi$ .
- D'Acunto et. al. (2021, 2022)
  - Importance of frequently purchased items.
- Coibion et. al. (2015)
  - Importance of oil prices
- Kilian et. al. (2022)
  - Criticism

# Structure of talk

1. Research question
2. Data on daily indicators
3. Do the daily indicators help predict **actual** inflation?
4. Data on inflation expectation
5. Do the daily indicators help predict **expected** inflation?
6. Summary

## 2. Daily data

# [2-1] Existing series

We consider two types of daily series:

- **Market** indices

- Oil futures
- Exchange rate



Known to  
affect BEI.

- **Retail** prices

- Gasoline prices (weekly)

and...

# Nikkei CPINOW

(purchased from Nowcast, Inc.)

- POS data, from 1,200 supermarkets.
- Composition
  - Dominated by processed food (80%).
  - Few fresh food items: eggs & mushrooms.
  - Others: toilet papers, detergents, etc.



# CPINOW: Ingredients

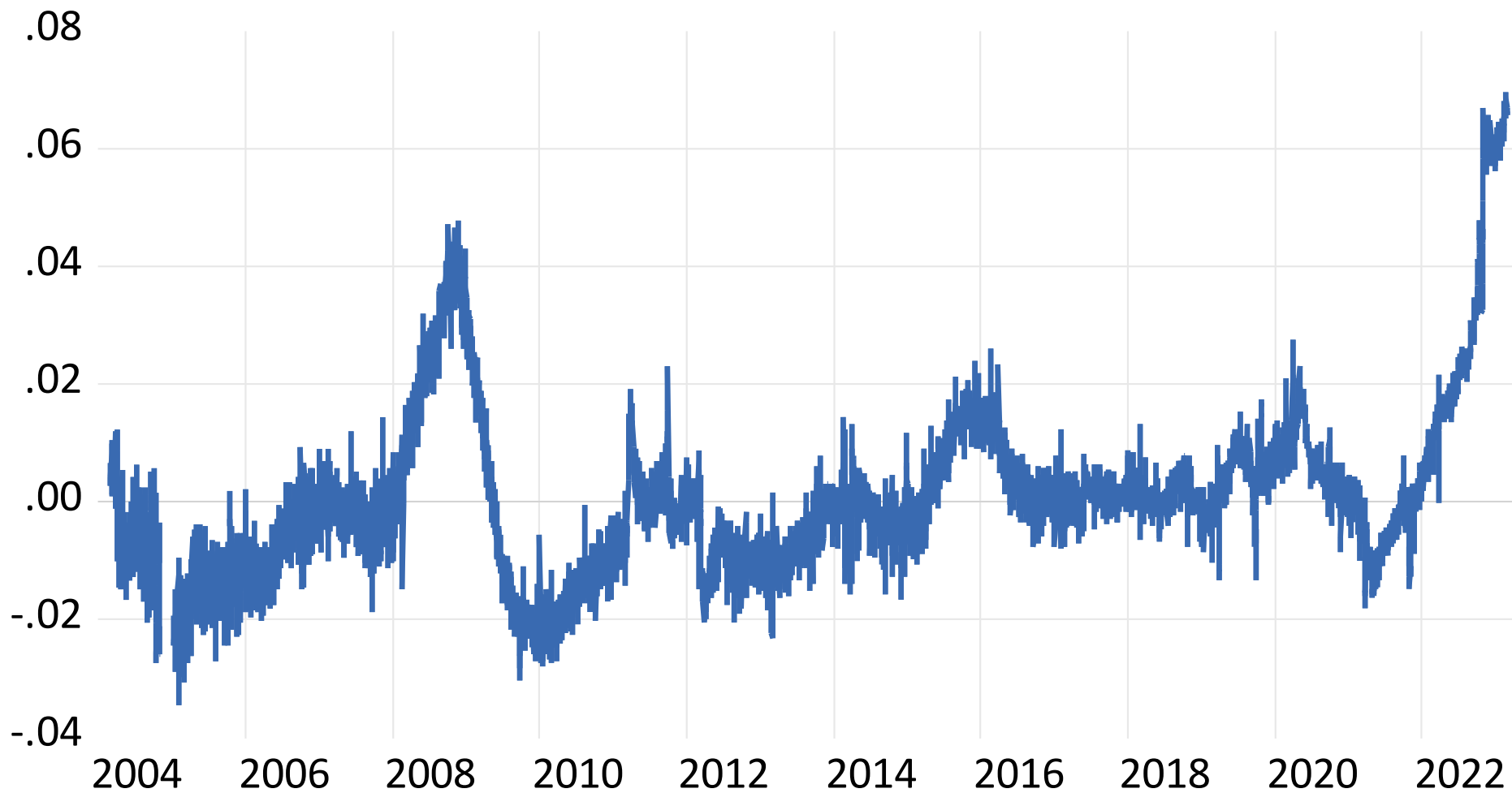
- Products: 217 “**Categories**”
- Example of a category:  
“Instant Cup Chinese Noodles”
  - It consists of 13,766 “**items**” = barcodes (as of 2022).  
e.g. “Nissin Cup Noodle: Brazilian Chicken Noodle Cup 74G”.



# CPINOW: How it's made

- **Unit = (shop) X (item)**
  - E.g., “Nissin Cup Noodle: Italian Curry: Cup 83G” sold at “Supermarket #843”
- For each of (shop)x(item), they record daily sales values and quantities.
  - Compute YoY rate of change of (value/quantity).
- Take their weighted averages across (shop)x(item).

# Y-o-Y rate of change



## [2-2] CPINOW: possible drawbacks

- CPINOW includes items that are rarely sold.
- They go in and out of the sample.
- Problems?
  - Buyers do not observe their prices frequently.
  - They may make the series noisier.

## [2-3] Our new indices

### = **Daily CPI of Frequently Purchased Products**

- Choose categories frequently purchased.
  - Like “**Instant Cup Chinese Noodles**”.
- Within category, pick (shop)x(item) that appear frequently in the data.



# Data for our new indices

- Obtained underlying data for CPINOW
  - from Prof. Tsutomu Watanabe = Founding Father of CPINOW.
  - Drawback: consists of only around 300 shops.
    - = Those that have agreed to academic usage.
- Frequently purchased categories are chosen based on Household Survey.

# Our index (1) **P\_ALL**

- Computed in the same way as CPINOW, from our narrower data set, for the sake of comparison.

## Our index (2) **P\_FREQ**

- Includes only categories of goods that are purchased at least once a month.
- Categories are weighted according to their purchase frequencies in Household Survey.
- Within each category, (shop)x(item) are weighted according to the number of their appearances in the data per month (computed for each year).



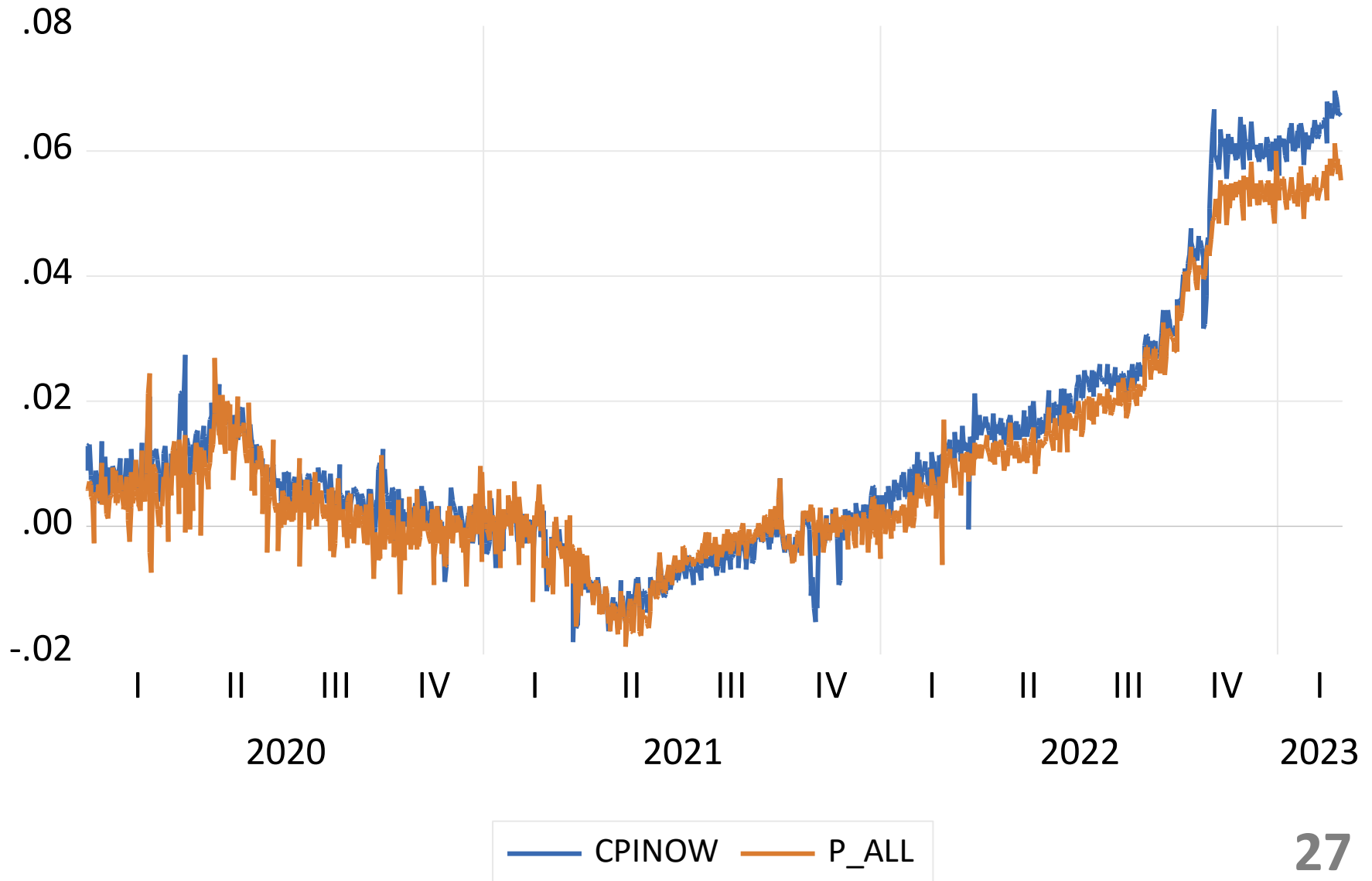
## Our index (3) **P\_VERYFREQ**

- Same as P\_FREQ but only those categories that are purchased at least twice a month.
- Examples of VERYFREQ
  - Tofu, Onigiri, Yogurt, Cup Noodles, Bread, Soda, Ice Cream, Egg, Milk, Plastic Bags, ...
- Examples, FREQ but not VERYFREQ:
  - Chinese Noodle, Ham, Cheese, Chocolates, Sanitary Item...

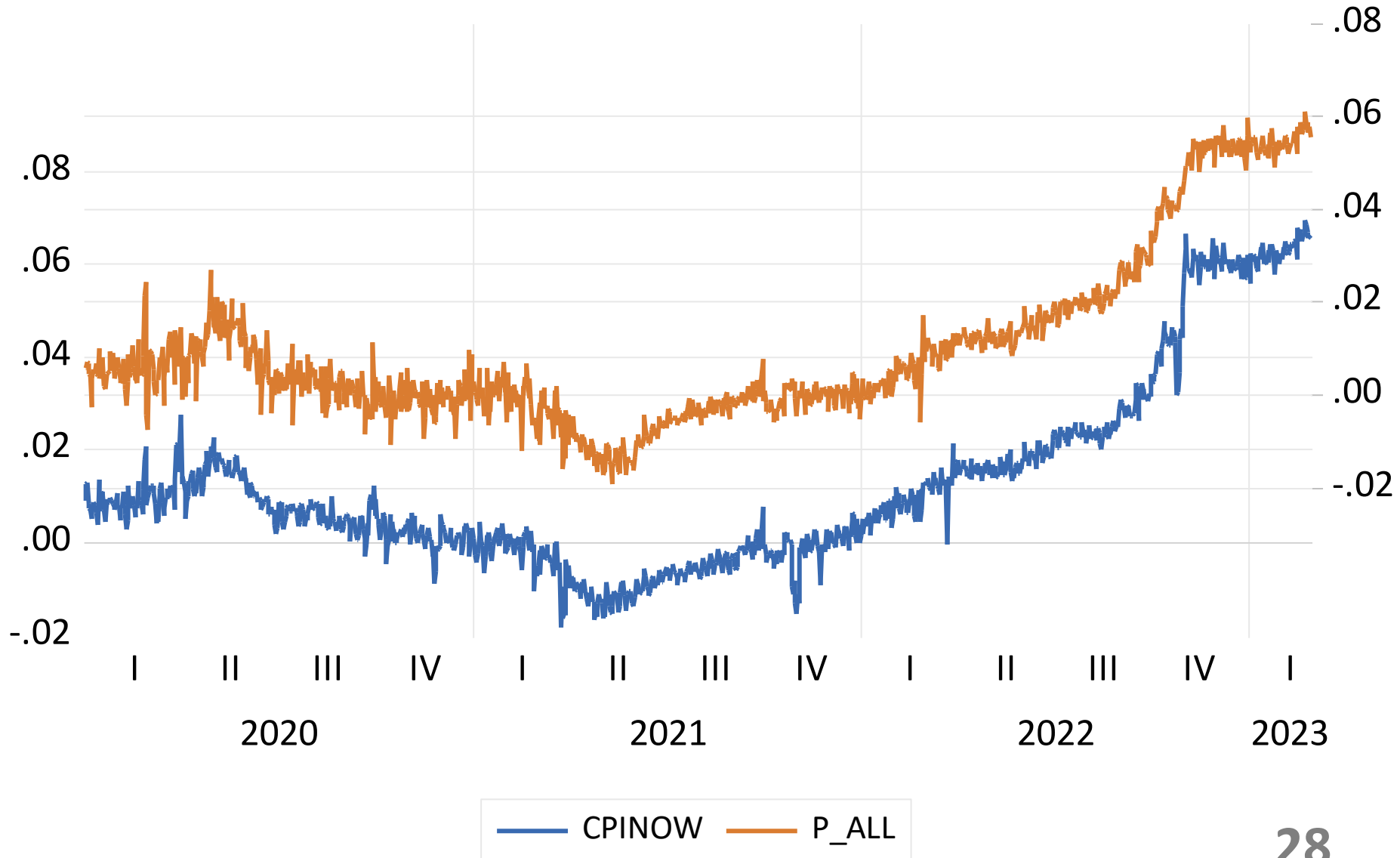
## Our index (4) P\_FREQ<sup>N</sup>, P\_VERYFREQ<sup>N</sup>

- N = number
- Within each category, include only (shop)x(item) that appeared at least N times per month (in a given year).

# [2-4] Comparison of daily indices



# Same graph, different axes



3. Do they help explain  
**actual** inflation?

# MIDAS estimation

$$\Delta CPI_m$$

“m” is a month.

$$= a_1 \Delta CPI_{m-1} + a_2 \Delta CPI_{m-2} + \textit{other controls}$$

+

Daily Data Part

“m<sub>d</sub>” is a day in  
month m.

$$f(0) \cdot DAILY_{m_d} + f(1) \cdot DAILY_{m_d-1} + f(2) \cdot DAILY_{m_d-2} + \dots$$

For  $f$ , use “polynomial distributed lag (PDL)” (or Almon) weighting.

$$f(i) = \theta_0 + \theta_1 \cdot i + \theta_2 \cdot i^2$$

# Estimation

- Sample period: Apr 2005 – Feb 2023
- Other controls:
  - Two dummies for consumption tax hikes.



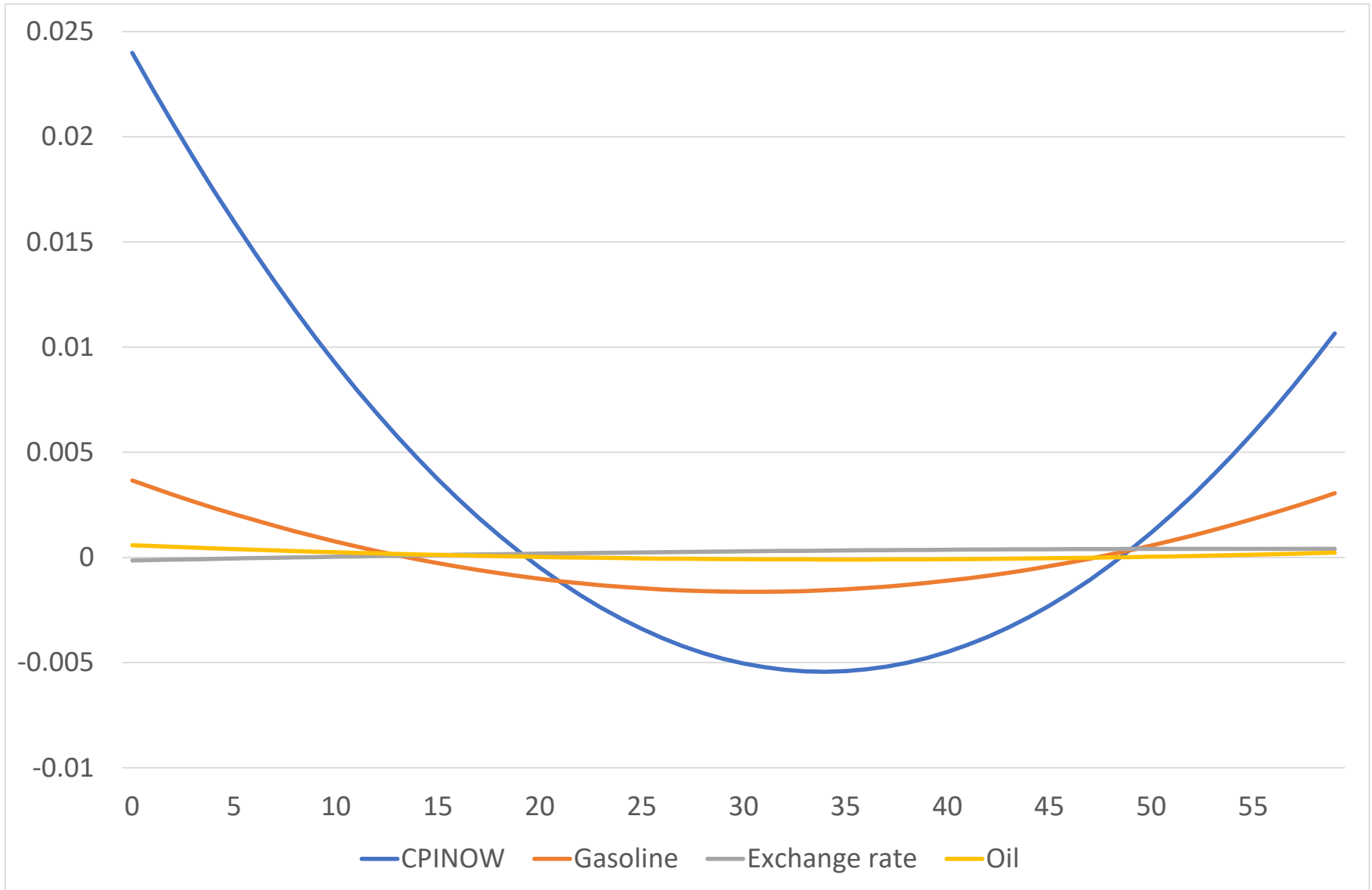
Monthly CPI = **Headline**

Daily P = **CPINOW**

		CPI, Headline	
		Coef	t-Stat
LHS(-1)		0.838	11.85
LHS(-2)		-0.122	-1.81
CPINOW	Intercept	3.E-02	2.99
	Slope	-2.E-03	-2.32
	Quadratic	3.E-05	2.05
Gasoline	Intercept	4.E-03	3.90
	Slope	-4.E-04	-4.28
	Quadratic	6.E-06	4.42
Exchange Rate	Intercept	-2.E-04	-0.18
	Slope	2.E-05	0.24
	Quadratic	-2.E-07	-0.13
Oil	Intercept	6.E-04	2.68
	Slope	-4.E-05	-1.86
	Quadratic	6.E-07	1.55
Adjusted R-squared		0.955	

# PDL coefs

monthly CPI = Headline, daily P = CPINOW



Monthly CPI = Various

Daily P = CPINOW

	Total, less Fresh Food		Total, less Food & Energy		Goods		Frequently Purchased Items	
	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat
Intercept	1.E-02	1.76	4.E-03	0.62	2.E-02	1.79	2.E-02	1.79
Slope	-5.E-04	-0.84	-2.E-04	-0.31	-9.E-04	-0.98	-9.E-04	-0.85
Quadratic	5.E-06	0.53	3.E-06	0.29	1.E-05	0.66	6.E-06	0.37
	Fresh Food		Food, less Fresh Food		Frequently Purchased Food			
	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat		
Intercept	3.E-01	2.09	5.E-02	7.26	7.E-02	7.58		
Slope	-2.E-02	-1.99	-3.E-03	-4.79	-4.E-03	-4.91		
Quadratic	4.E-04	1.89	4.E-05	3.82	5.E-05	3.70		
(Note) Frequently purchased items exclude fresh food.								

Monthly CPI = **Food** less fresh food

Daily P = **Various**

	CPINOW		P_ALL		P_FREQ		P_VERYFREQ	
	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat
Intercept	5.E-02	7.26	5.E-02	6.96	5.E-02	5.91	5.E-02	5.45
Slope	-3.E-03	-4.79	-3.E-03	-4.51	-4.E-03	-4.29	-3.E-03	-4.05
Quadratic	4.E-05	3.82	4.E-05	3.58	5.E-05	3.65	4.E-05	3.49
Adj. R sq.	0.983		0.983		0.979		0.977	
	P_FREQ30		P_VERYFREQ30					
	Coef	t-Stat	Coef	t-Stat				
Intercept	4.E-02	4.91	4.E-02	4.71				
Slope	-3.E-03	-3.48	-2.E-03	-3.42				
Quadratic	4.E-05	2.91	3.E-05	2.89				
Adj. R sq.	0.977		0.976					

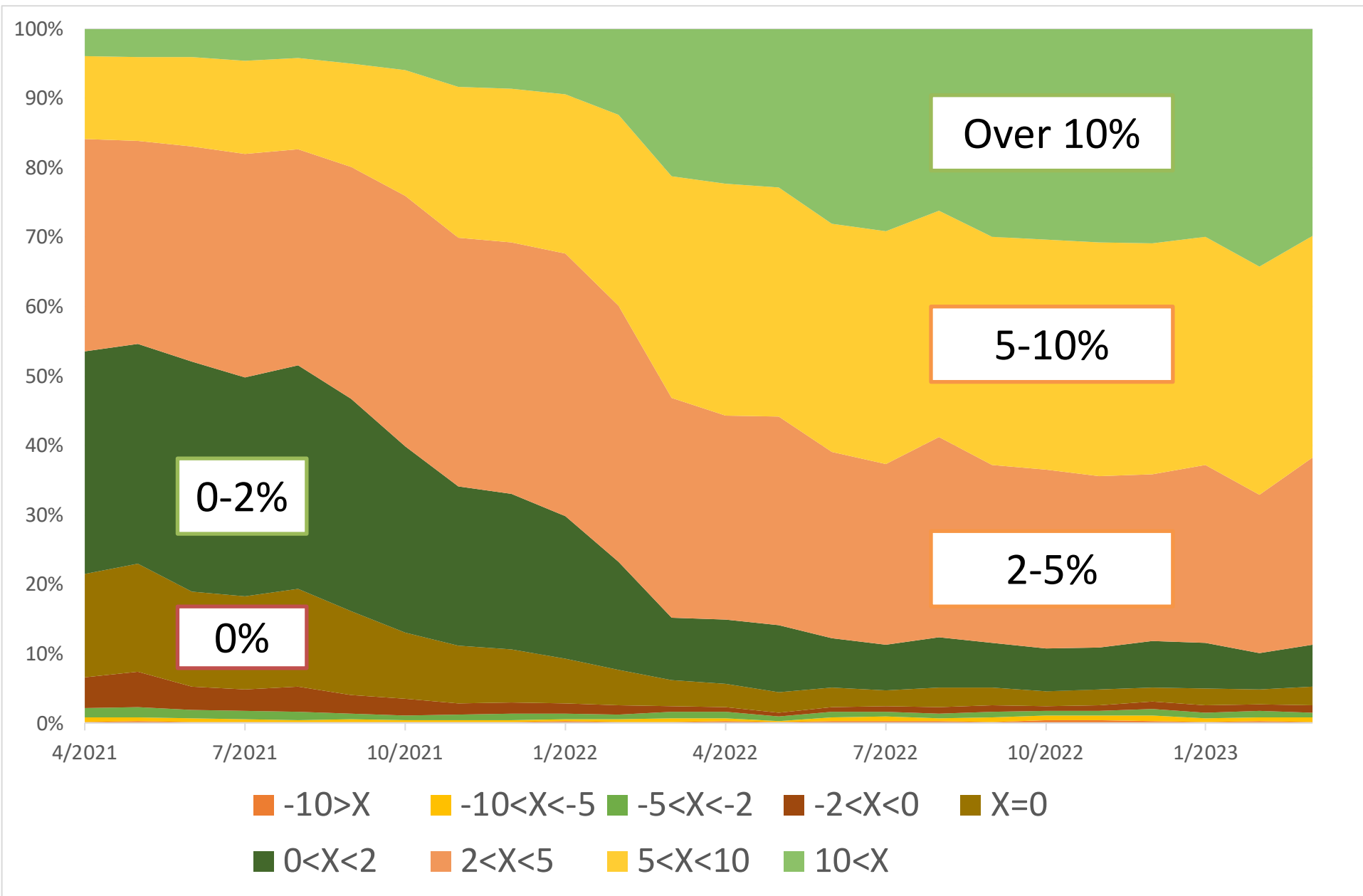
## 4. Data on expected inflation

# Consumer Confidence Survey

by the Cabinet Office of Japan

- Monthly, 15<sup>th</sup> day of the month.
- Q: “What do you think about prices of goods that your household regularly purchases frequently one year from now?”
- Since April 2004
- Two important survey design changes.
  - Use dummy variables to control for their effects.

# Shares of survey responses



# Household inflation expectations





5. Do the daily indicators help predict expected inflation?

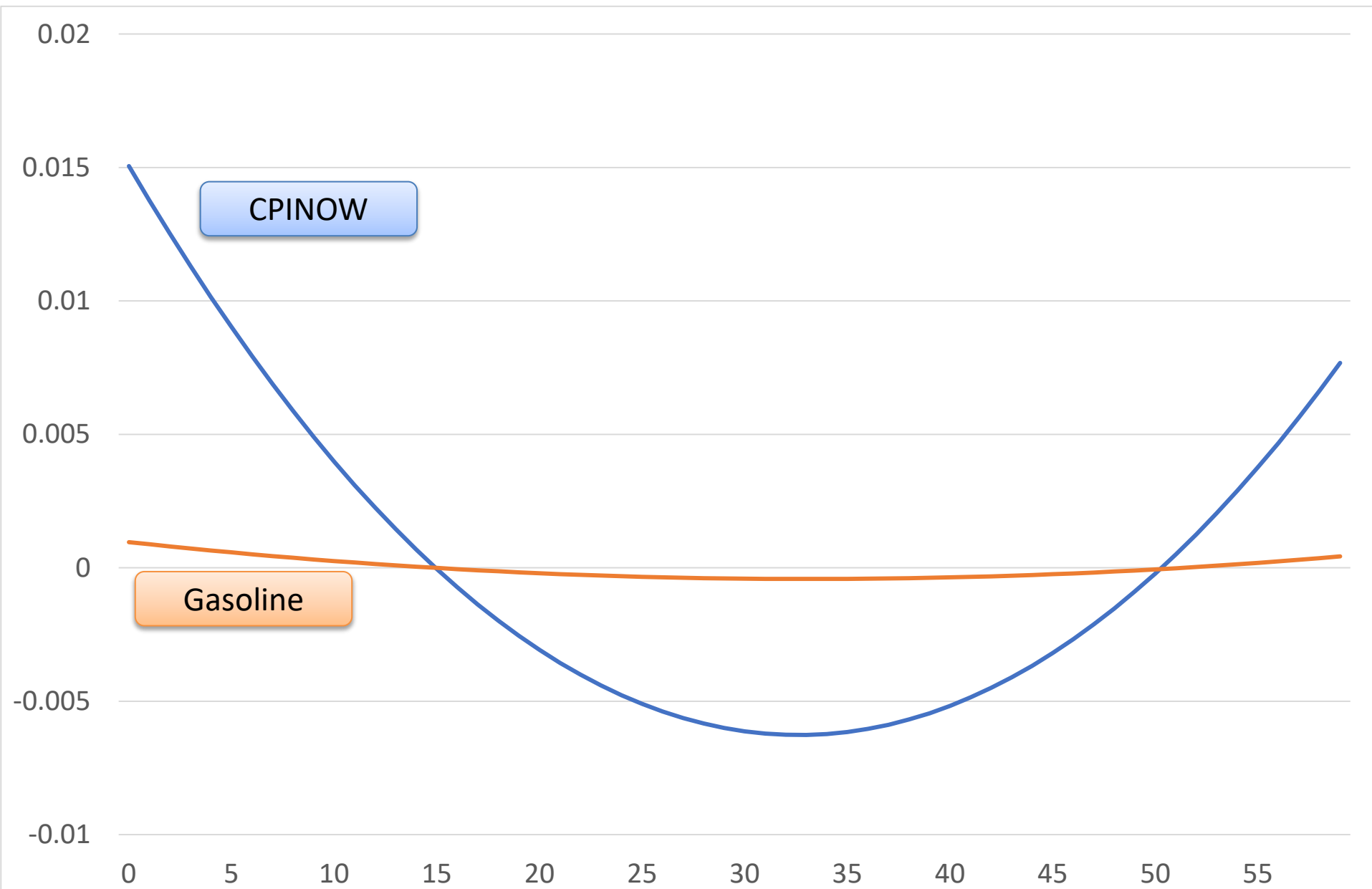
# Estimation

- Sample period: Apr 2005 – Feb 2023
- Other controls:
  - Two dummies for consumption tax hikes.
  - Two dummies for survey design changes.
  - CPI for Energy, lagged 2 months.
    - I tried including various lagged CPI's, and this one turned out to be significant.

# Estimation result with CPINOW

		Expected Inflation			
		Coef	t-Stat	Coef	t-Stat
LHS(-1)		1.117	15.93	1.123	16.08
LHS(-2)		-0.221	-3.02	-0.204	-2.81
CPI energy (-2)		0.012	1.87	0.015	2.50
CPINOW	Intercept	2.E-02	2.74	2.E-02	2.51
	Slope	-2.E-03	-2.59	-1.E-03	-2.34
	Quadratic	2.E-05	2.45	2.E-05	2.16
Gasoline	Intercept	5.E-04	0.65	1.E-03	1.92
	Slope	-5.E-05	-0.78	-9.E-05	-1.72
	Quadratic	8.E-07	0.79	1.E-06	1.54
Exchange Rate	Intercept	4.E-04	0.63		
	Slope	-5.E-05	-0.76		
	Quadratic	9.E-07	0.87		
Oil	Intercept	2.E-04	1.10		
	Slope	-1.E-05	-0.66		
	Quadratic	1.E-07	0.47		
Adjusted R-squared		0.975		0.975	

# PDL coefs



Monthly LHS var. = Expected Inflation

Daily P = Various

	CPINOW		P_ALL		P_FREQ		P_VERYFREQ	
	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat	Coef	t-Stat
Intercept	2.E-02	2.51	2.E-02	2.76	2.E-02	2.37	1.E-02	1.85
Slope	-1.E-03	-2.34	-2.E-03	-2.73	-2.E-03	-2.39	-1.E-03	-1.90
Quadratic	2.E-05	2.16	2.E-05	2.61	3.E-05	2.33	2.E-05	1.87
Adj. R sq.	0.975		0.975		0.975		0.975	
	P_FREQ30		P_VERYFREQ30					
	Coef	t-Stat	Coef	t-Stat				
Intercept	2.E-02	2.50	1.E-02	2.16				
Slope	-1.E-03	-2.53	-1.E-03	-2.28				
Quadratic	2.E-05	2.47	2.E-05	2.28				
Adj. R sq.	0.975		0.975				45	

# 7. Summary

# Conclusions

- CPINOW helps explain HH inflation expectations.
- Gasoline prices also, to some extent.
- But **not** oil prices or the exchange rate.
  - **BIG CONTRAST** with expectations of the **market**.

⇒ Consumers seem to base their expectations on what they directly observe.

Seeing is believing

# Future work

- Our new indices did not make much difference (after so much time and efforts): we must find out why.
- Add more daily indicators
  - Text data such as newspaper articles (Shintani & Yamamoto 2023).
- Automatic selection of regressors.
  - MIDAS + LASSO.
- Forecast performance evaluation.



Thank you!

# Appendix (A): Literature Review on the determinants of inflation expectation in Japan

- Ueda (2010)
  - VAR with output gap,  $r$ ,  $\pi$  &  $\pi^e$  (US & JPN)
- Nishiguchi, Nakajima & Imakubo (2014)
  - VAR with  $\pi$  of frequently purchased items,  $\pi$  of less frequently purchased items, HH's perceived  $\pi$ , &  $\pi^e$ .
- Kamada, Nakajima & Nishiguchi (2015)
  - how means and higher moments of  $\pi^e$  react to monetary policy announcements and actual  $\pi$ .
- Shintani & Yamamoto (2023)
  - How HH  $\pi^e$  responds to newspaper articles.

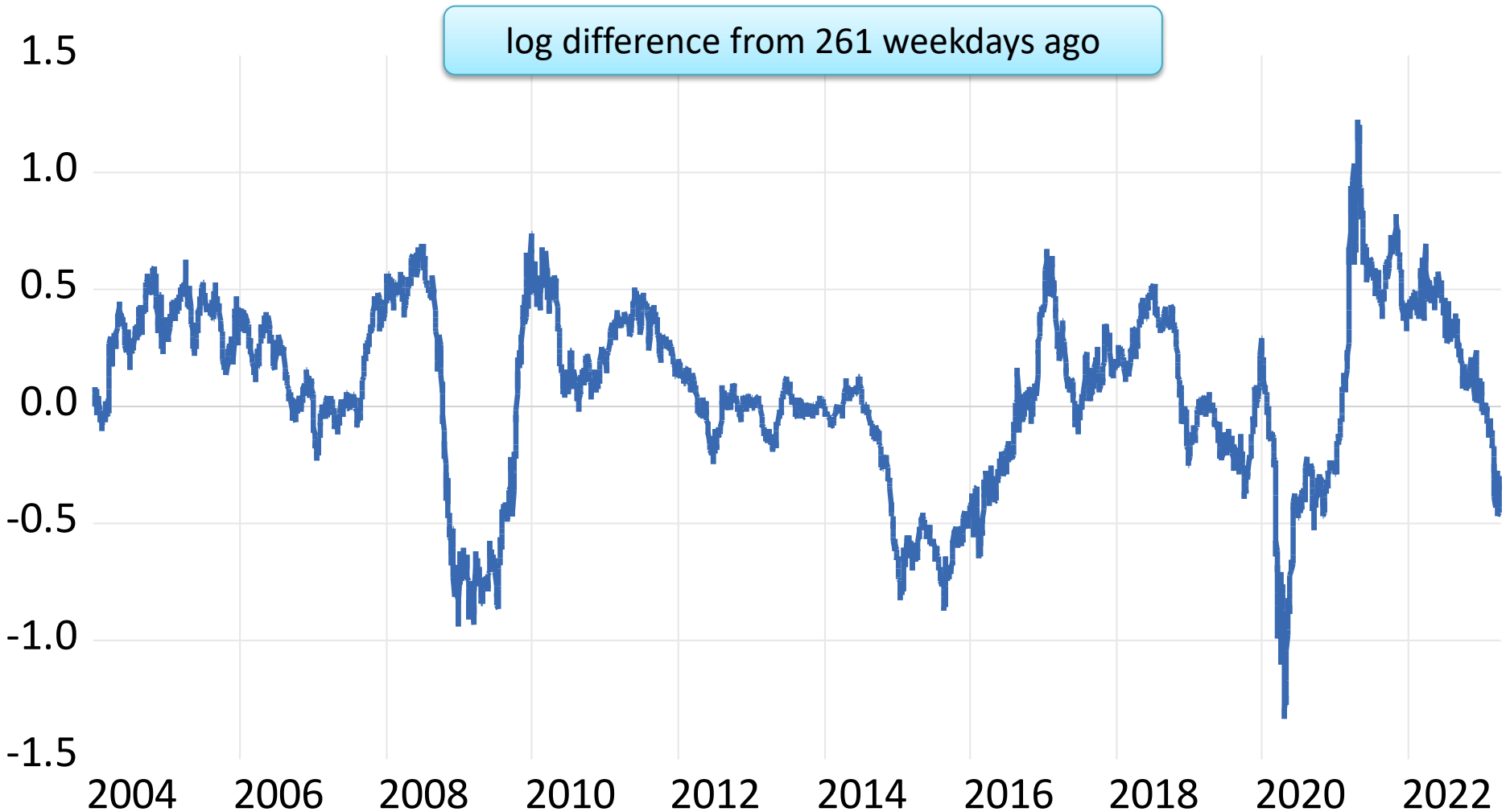
# Appendix (B)

## More on daily data other than CPINOW

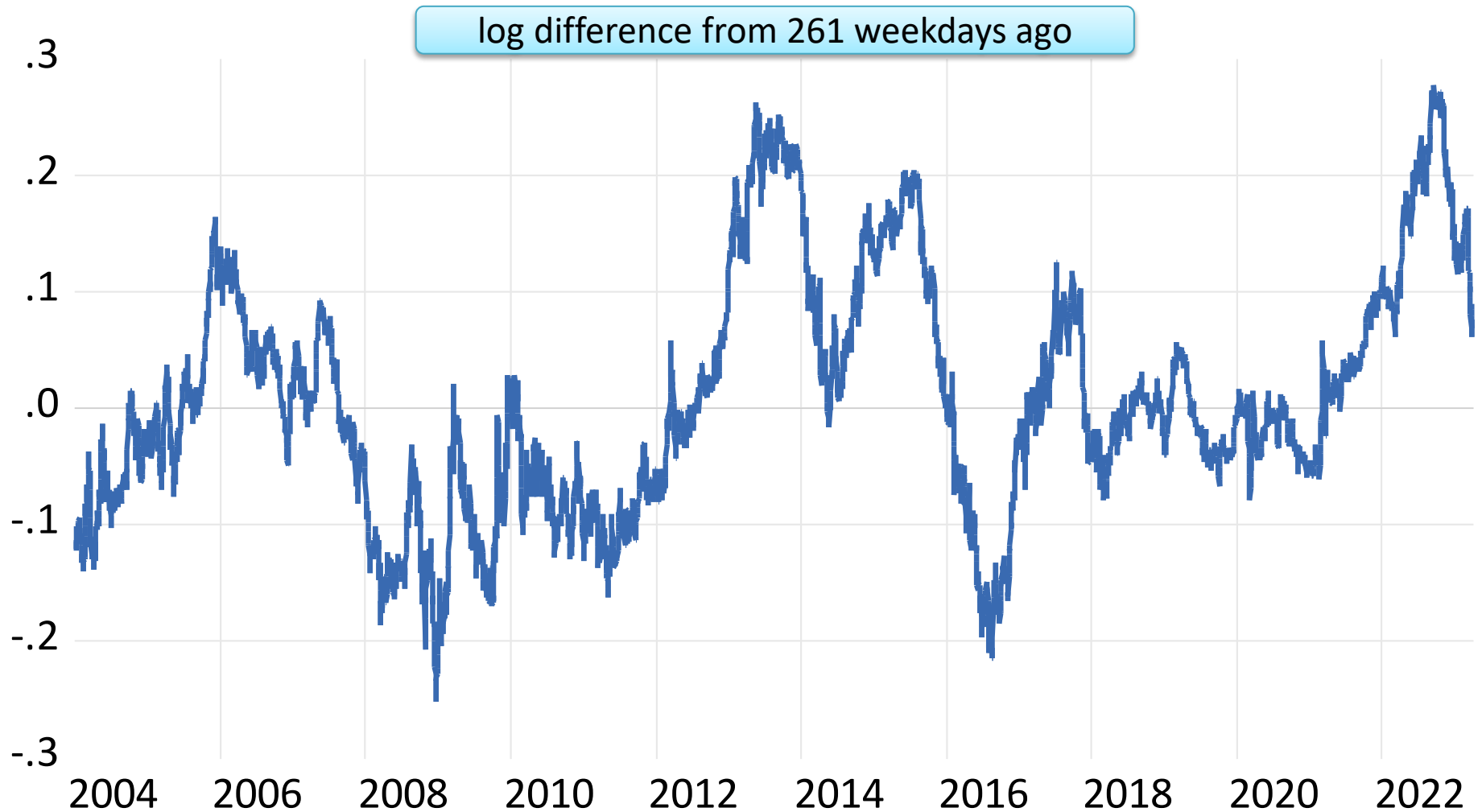
# Data handling issues

- Exclude weekends (5 days per week).
- Missing data due to a holiday: the value for that day is set equal to that of the previous day.
- For variables other than CPINOW, I take log differences from 261 weekdays ( $\approx 1$  year) ago.

# Market indicator 1: Oil Price (Brent)

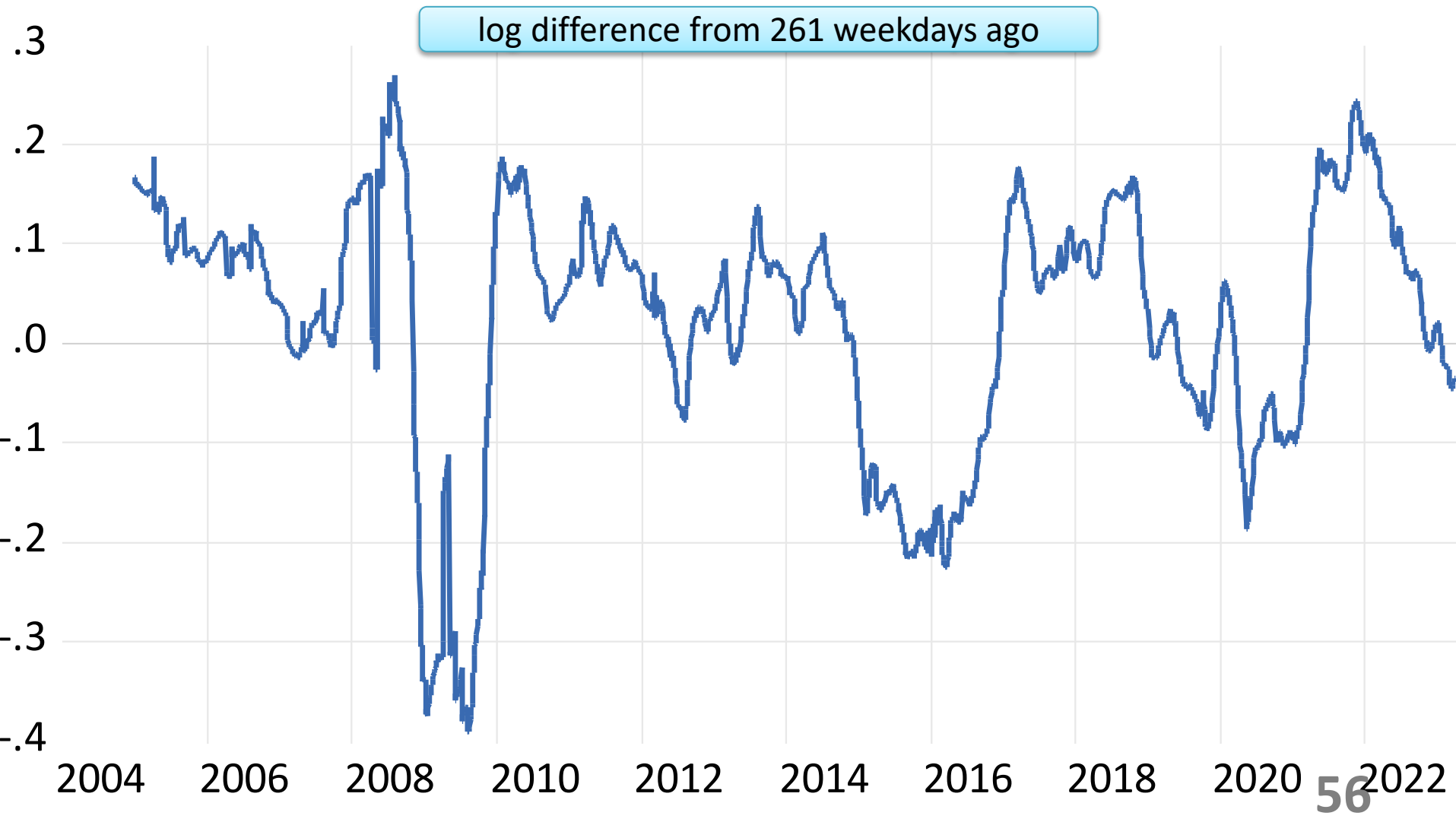


# Market indicator 2: Exchange Rate (USD-JPY)



# Retail indicator 2: Gasoline price

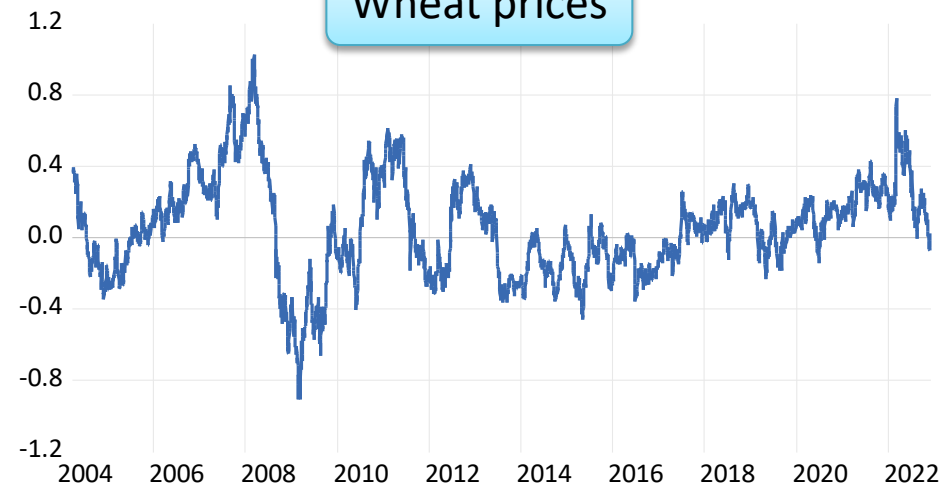
weekly data converted into daily



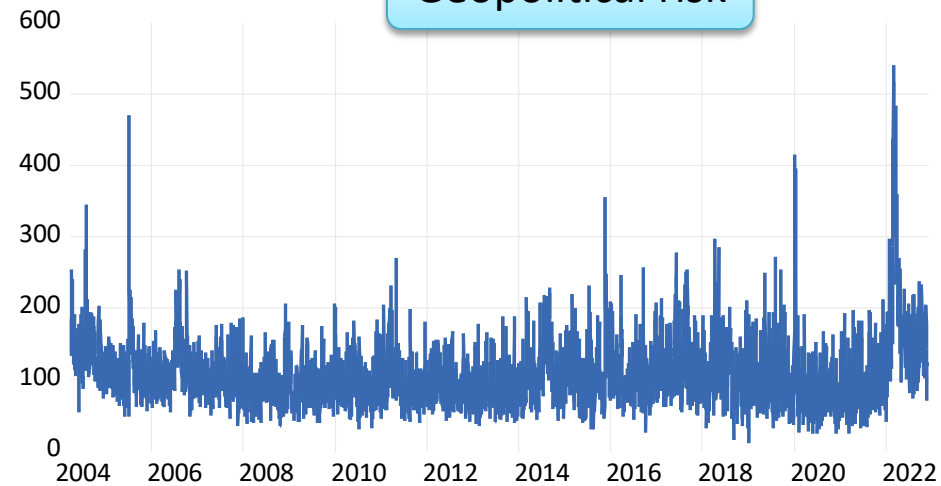


# Additional indicators that did not help

Wheat prices



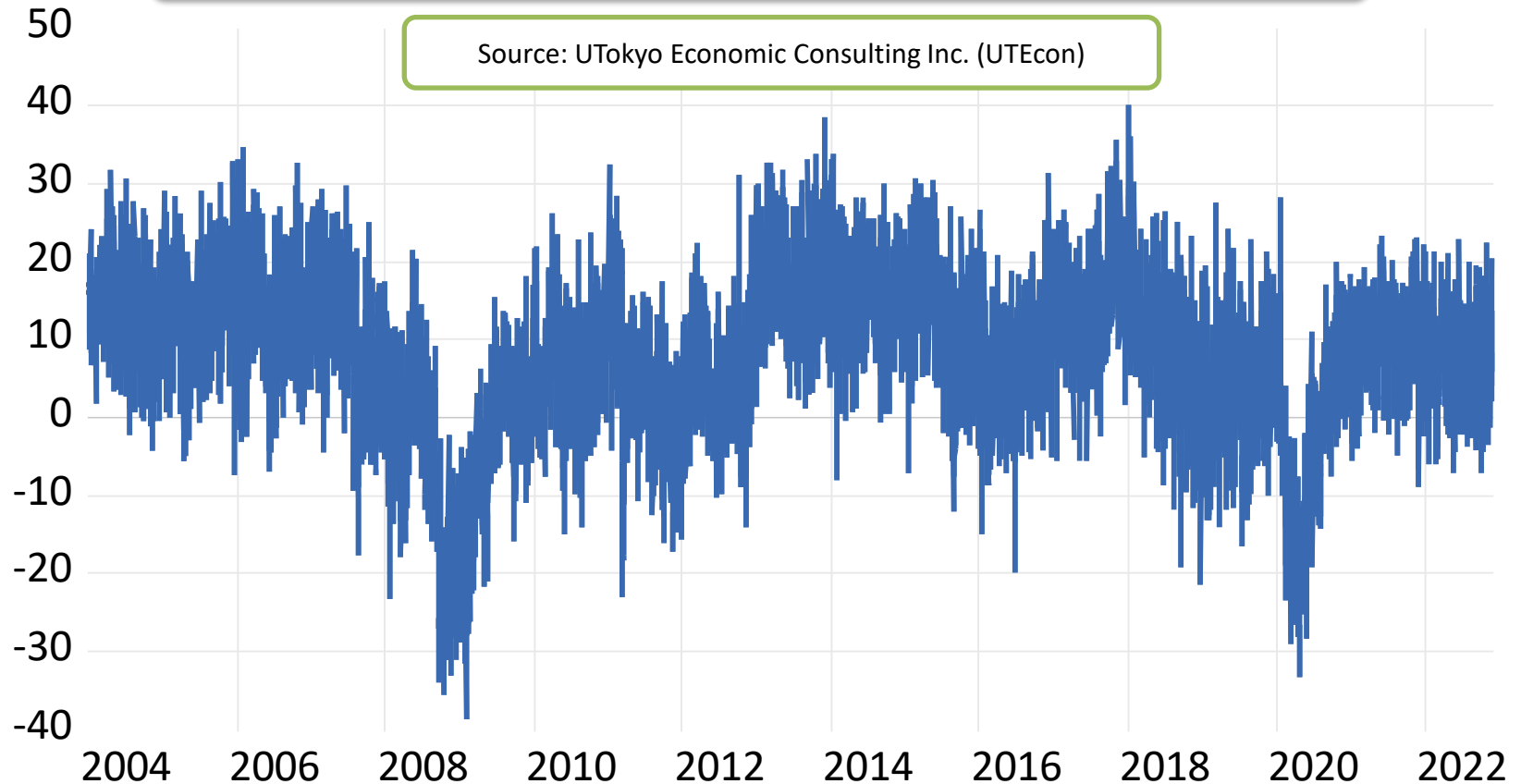
Geopolitical risk



# Daily Business Cycle Indicator

## Nikkei-UTEcon Daily Economic Indicator

Source: UTokyo Economic Consulting Inc. (UTEcon)



Unfortunately, it was insignificant...

# Appendix (C)

## Adjustment to daily barcode price data

# It matters how you define “YoY”.

- CPINOW is defined as “rate of change from **365** days ago” (even for leap years).
- We follow them.
- Note 365 is not a multiple of 7 (364 is).
- “Seasonality” pattern is likely to be different for leap years.

# We detect 3 notable patterns in the un-adjusted data.

- (1) Day-of-week effect: amplified by taking the 365-day-difference as opposed to 364.
- (2) Zero effect: things tend to be cheaper on the 10<sup>th</sup>, the 20<sup>th</sup>, and the 30<sup>th</sup> days of the month.
- (3) New year effect: things tend to be cheaper on January 1. (why??)

# We adjust for the three effects, year-by-year.

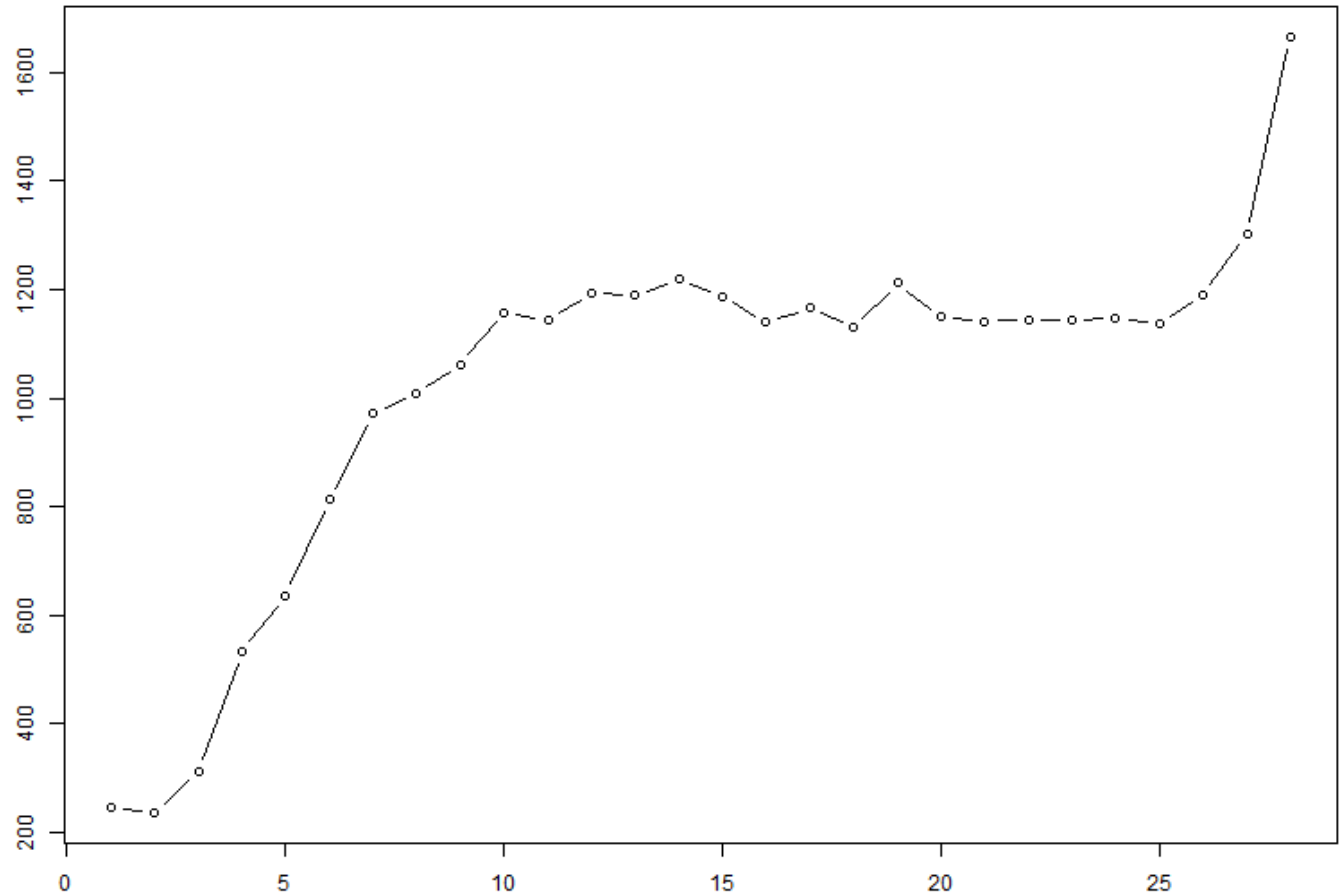
- Here, “year” is defined as “from the day after Feb 28 of this year” “until Feb 28 of the next year”.
- Regress “P” on its own lags (up to the 7<sup>th</sup>) and dummies for the three effects. Take out the effects of those dummies.
  - For leap years, add dummies for the “9 effects” and “New year’s eve effects”.

Appendix (D)

Within-month frequency  
distributions of (shop)x(item),  
typical examples

## Ice cream etc., Feb 2022

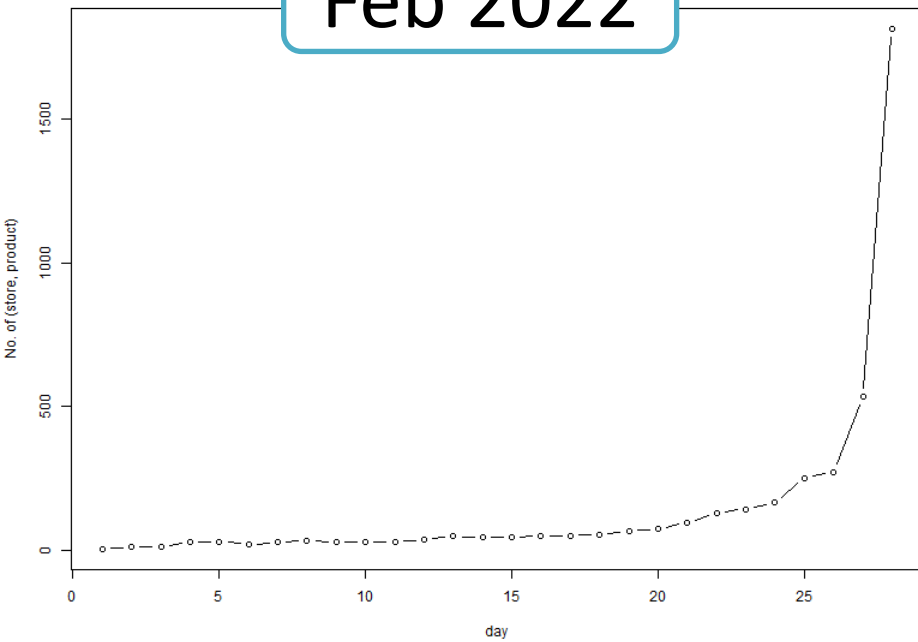
Number of  
(shop)x(item)  
that fall into  
a group



Number of days on which a particular  
(shop)x(item) appeared in the data set  
(i.e., sold at least 1 unit)

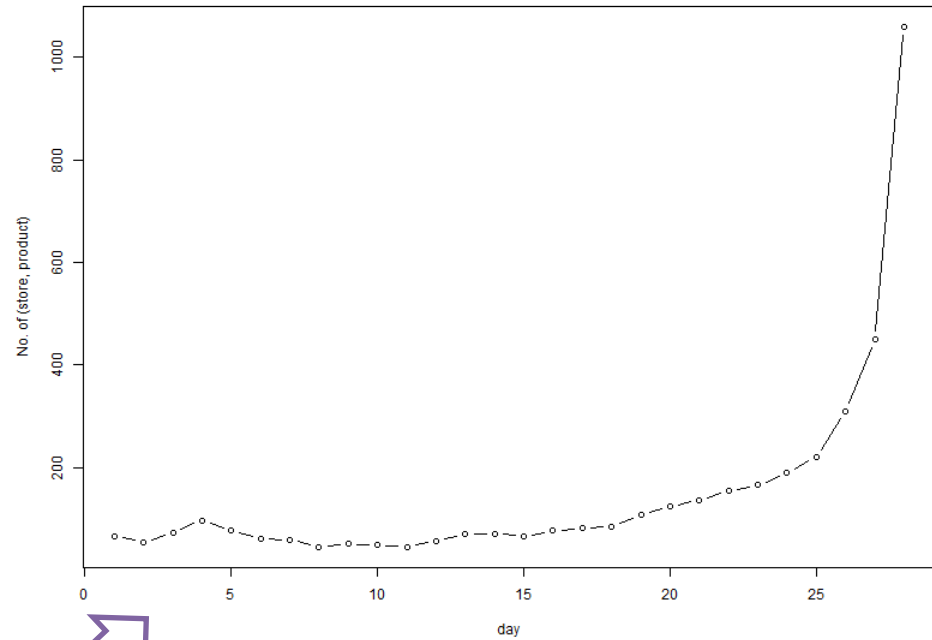
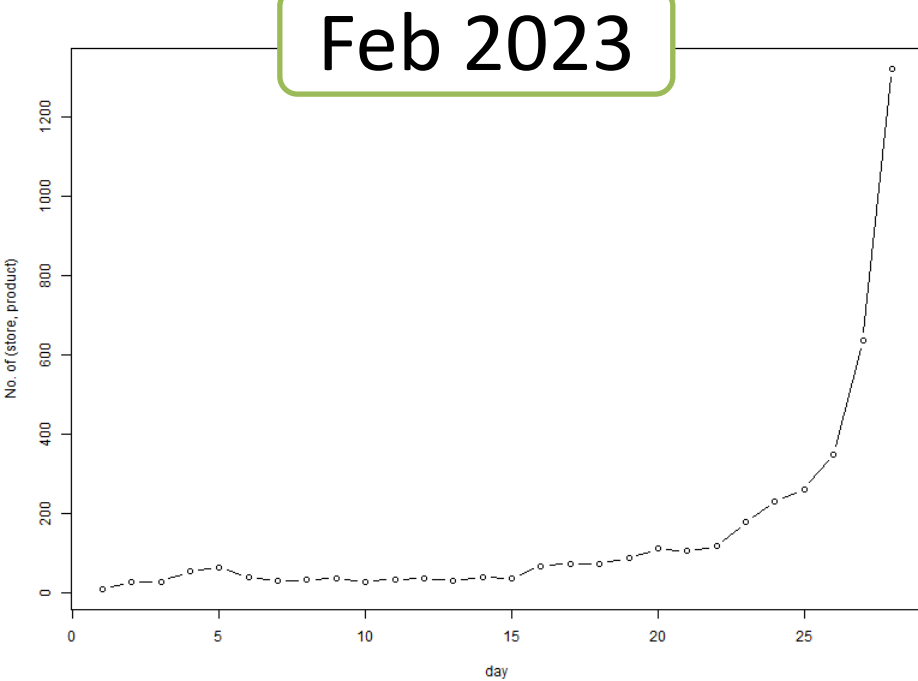


Feb 2022

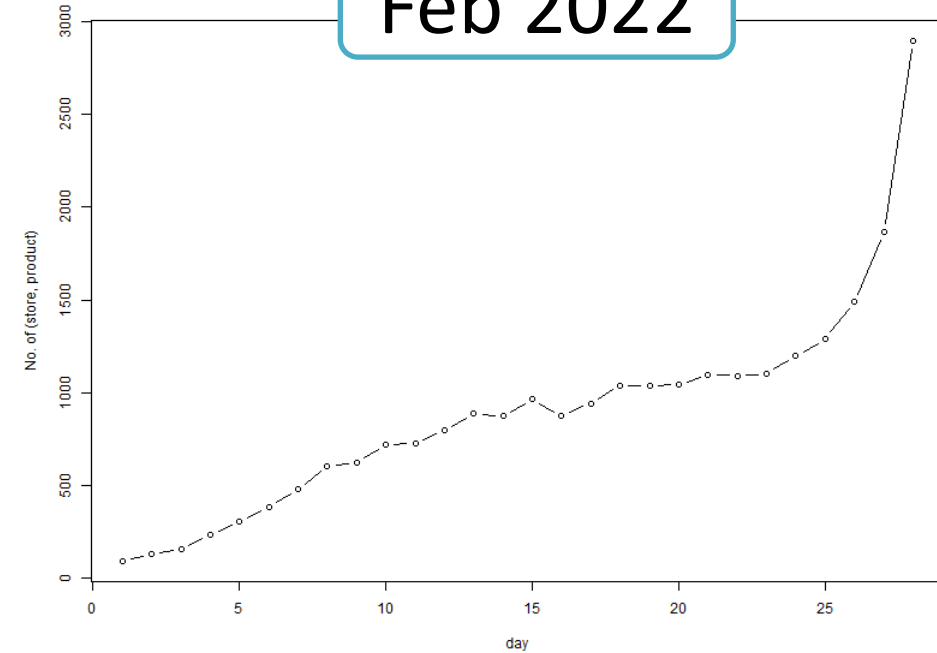


Eggs

Both

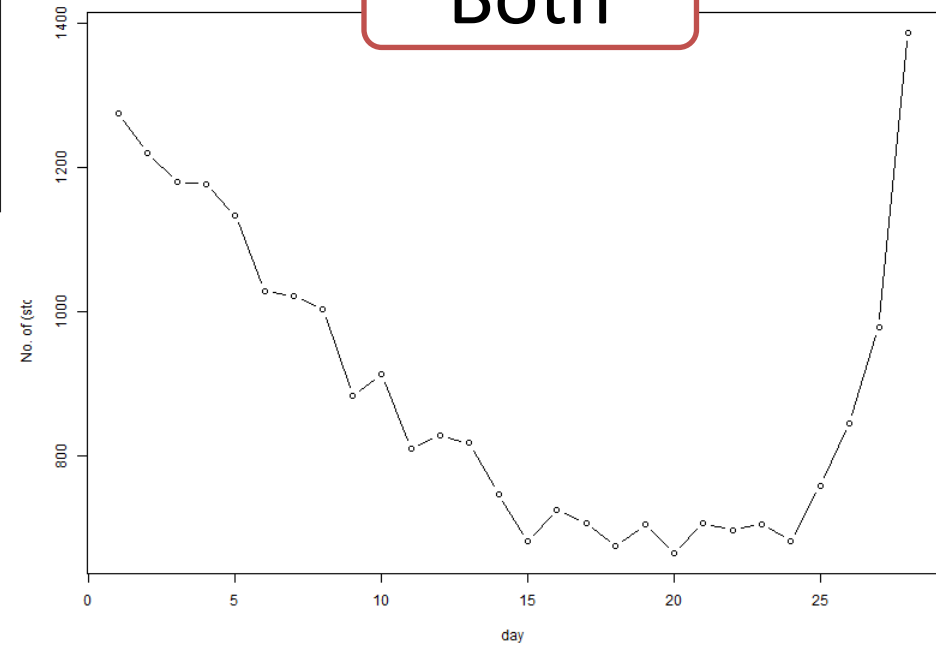


Feb 2022

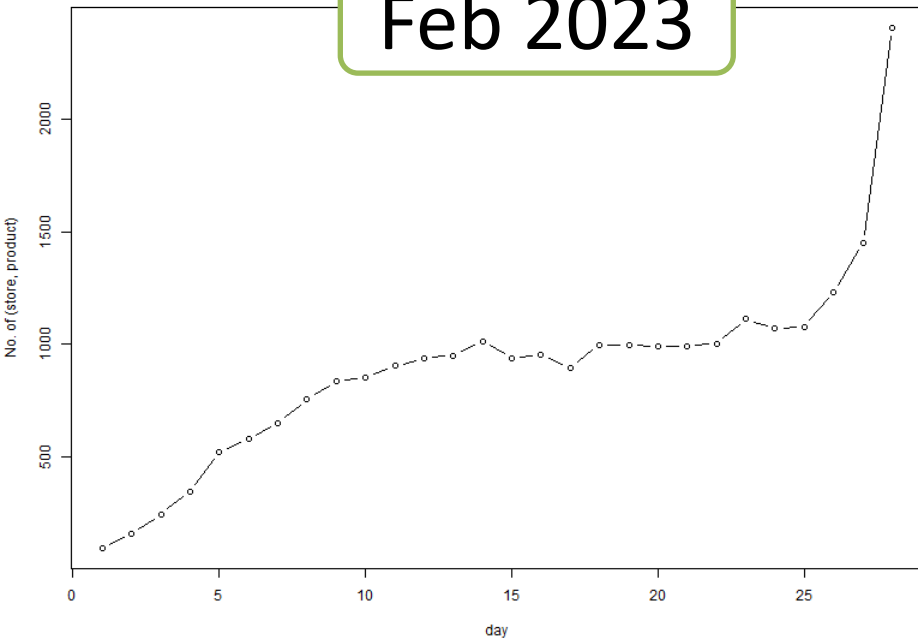


# Cup Noodles

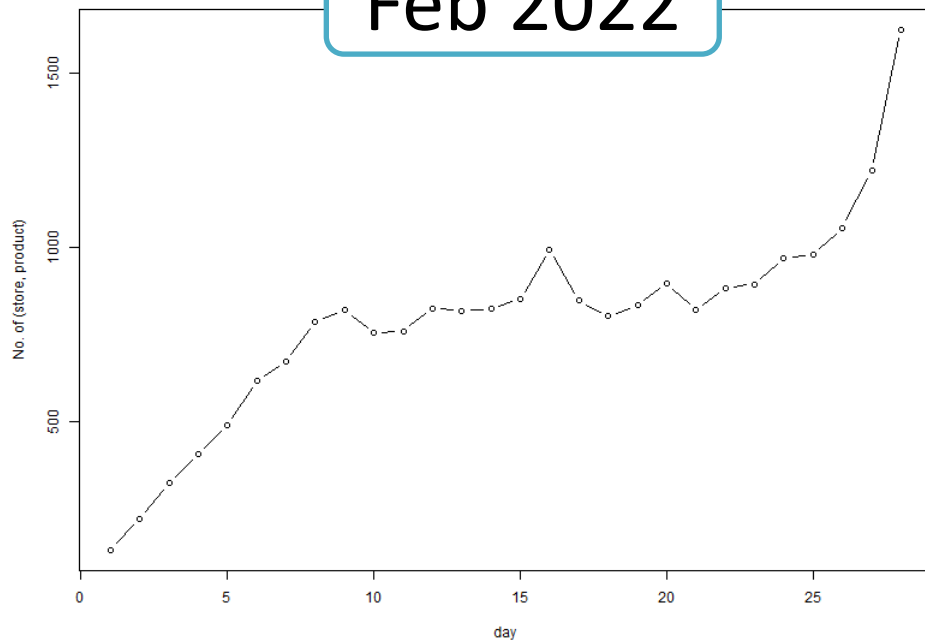
Both



Feb 2023

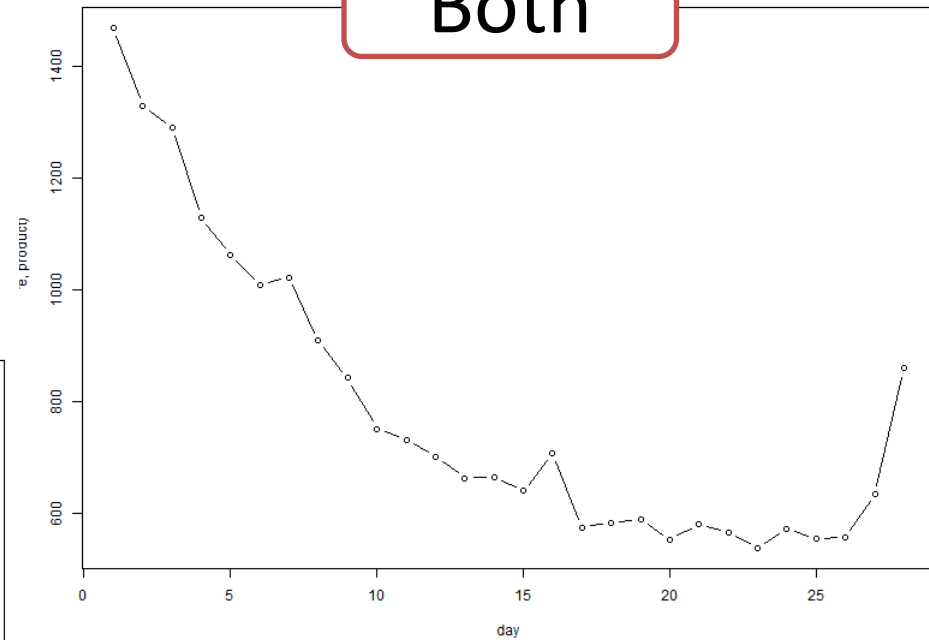


Feb 2022

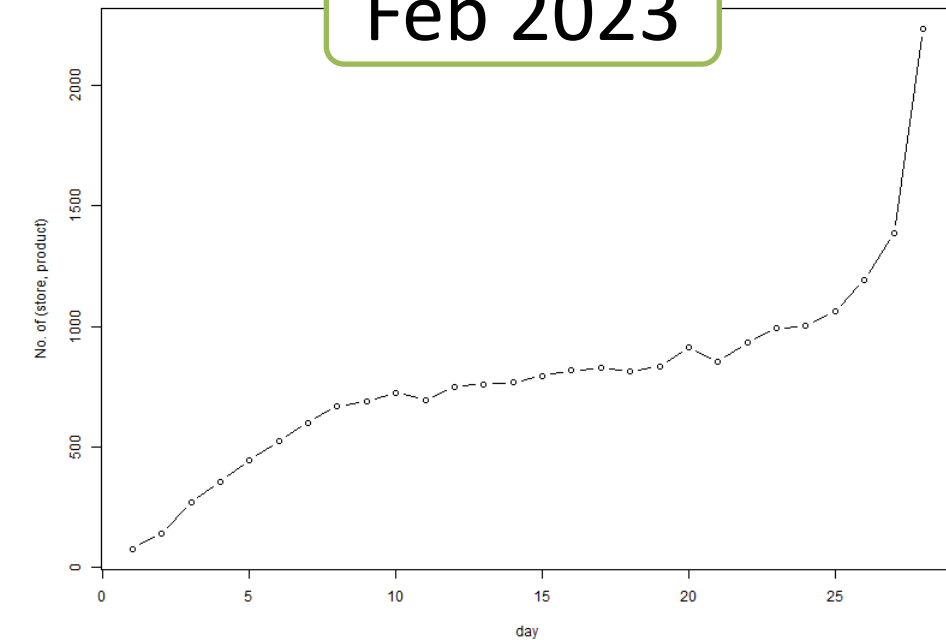


Snacks

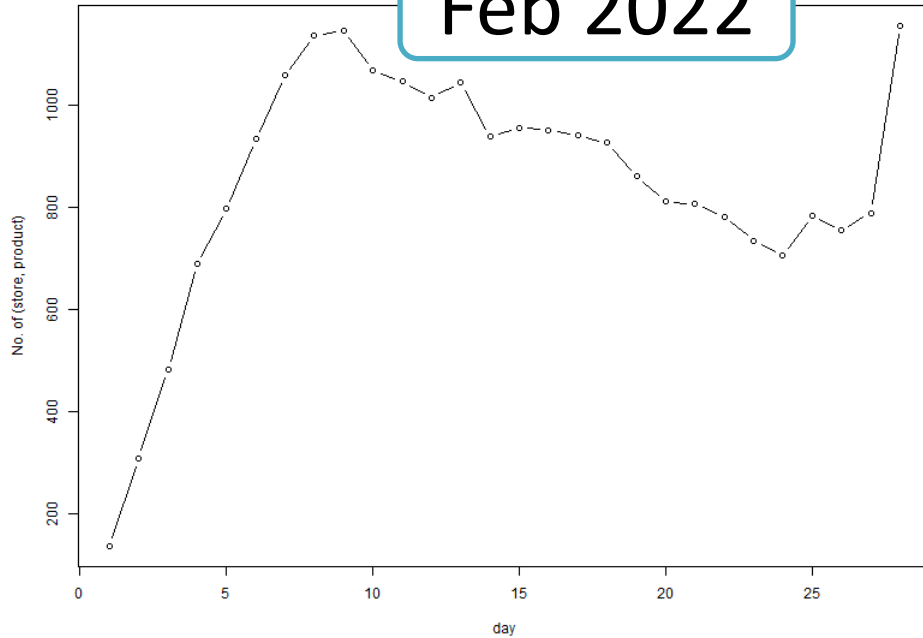
Both



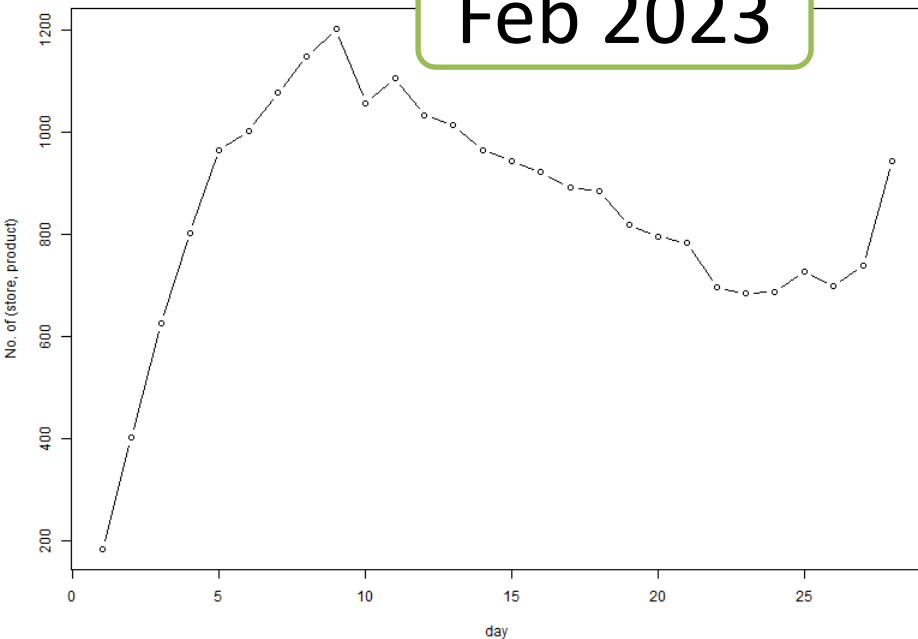
Feb 2023



Feb 2022

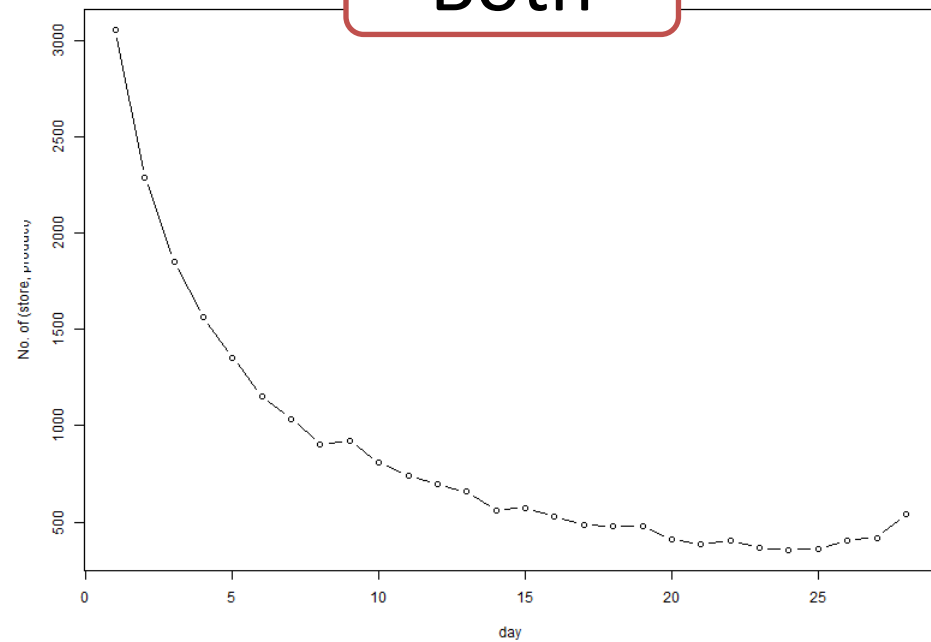


Feb 2023



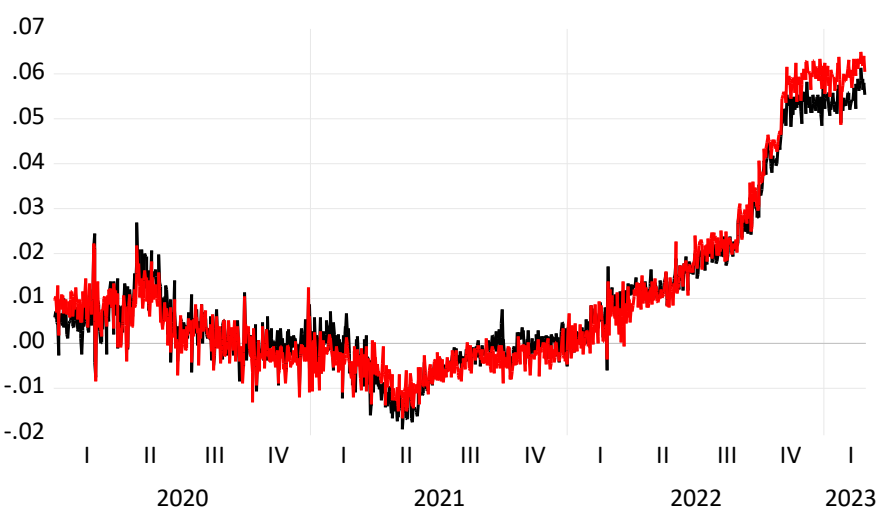
Chocolates

Both

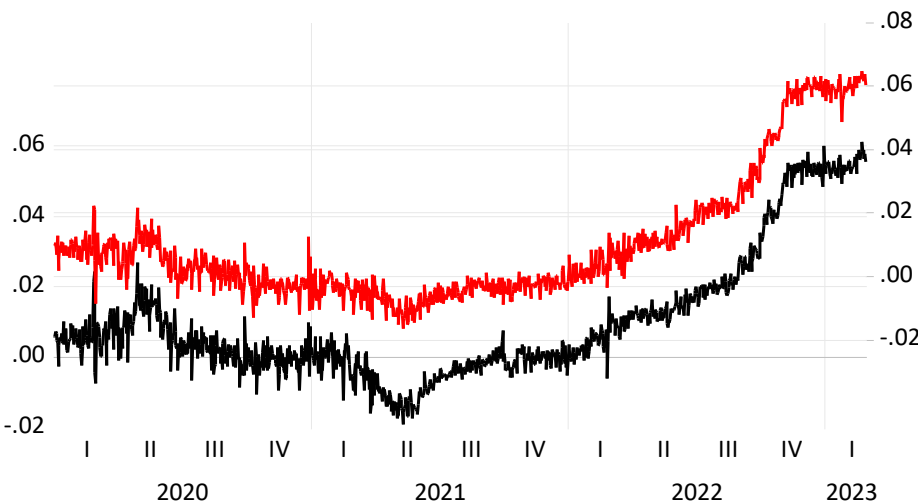


# Appendix (E)

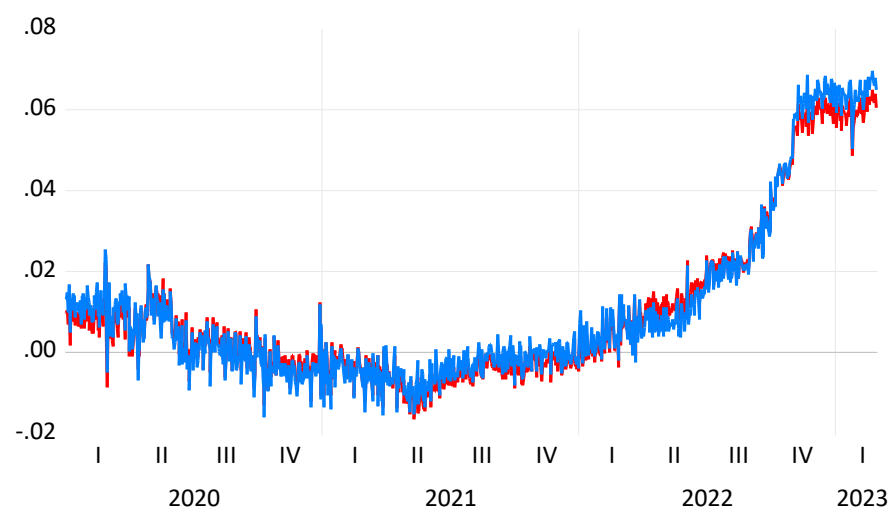
## Daily indices, visual inspection



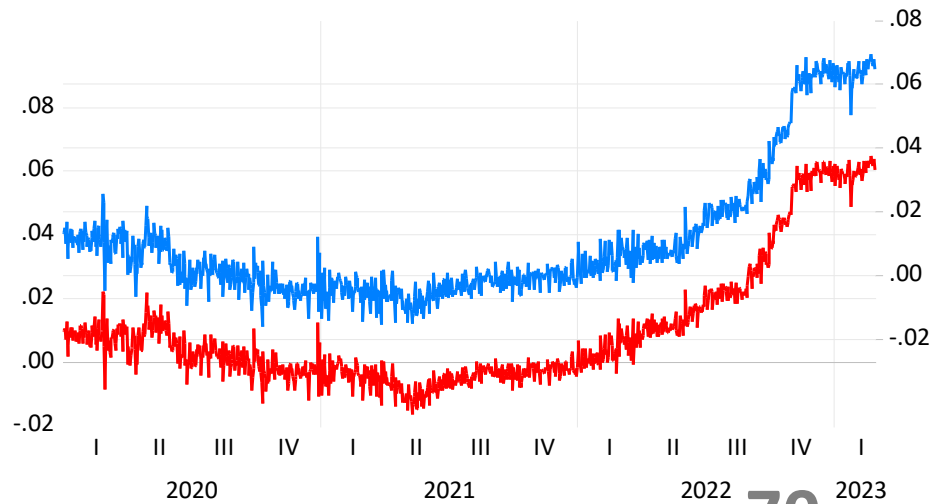
— P\_ALL — P\_FREQ



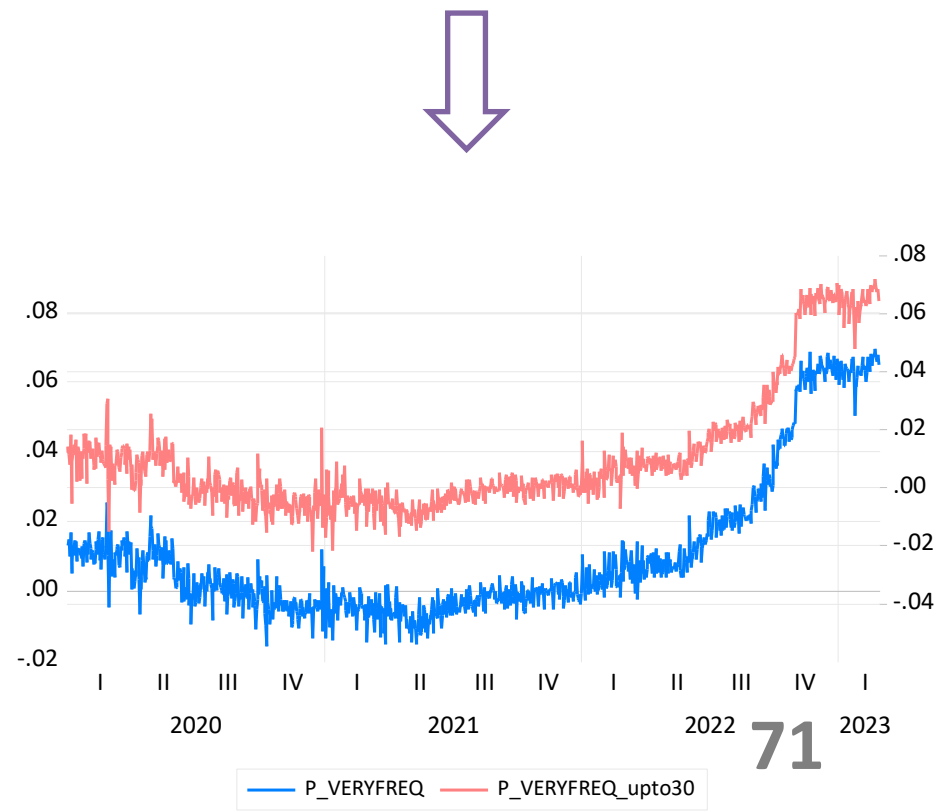
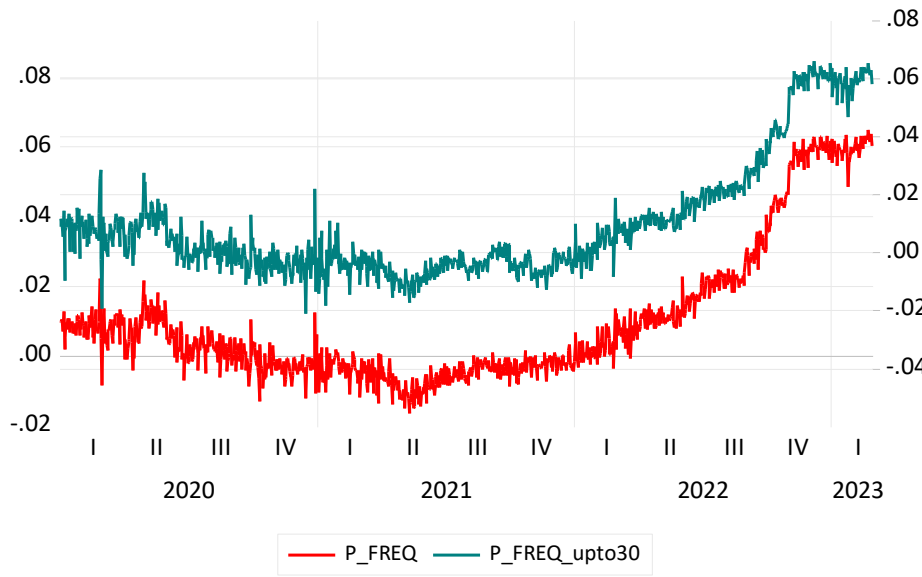
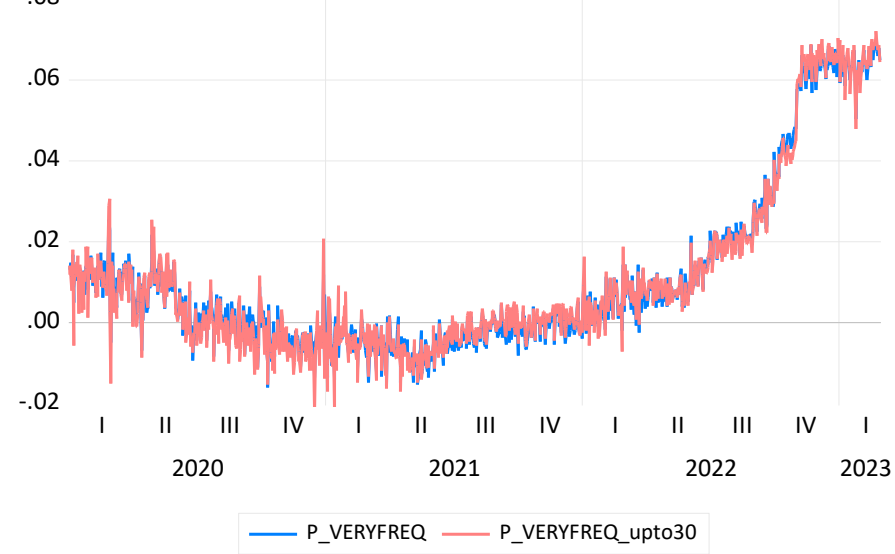
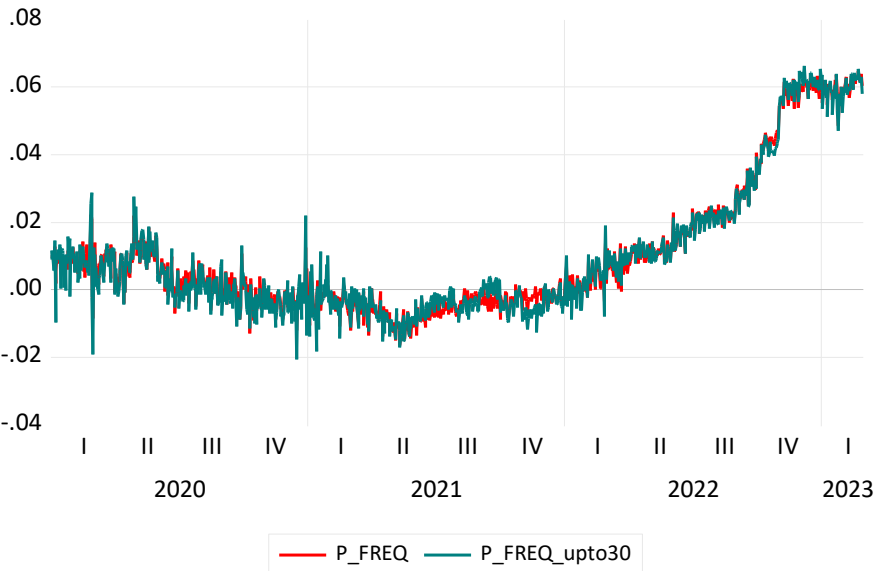
— P\_ALL — P\_FREQ



— P\_FREQ — P\_VERYFREQ



— P\_FREQ — P\_VERYFREQ



# Appendix (F) More on data on inflation expectations



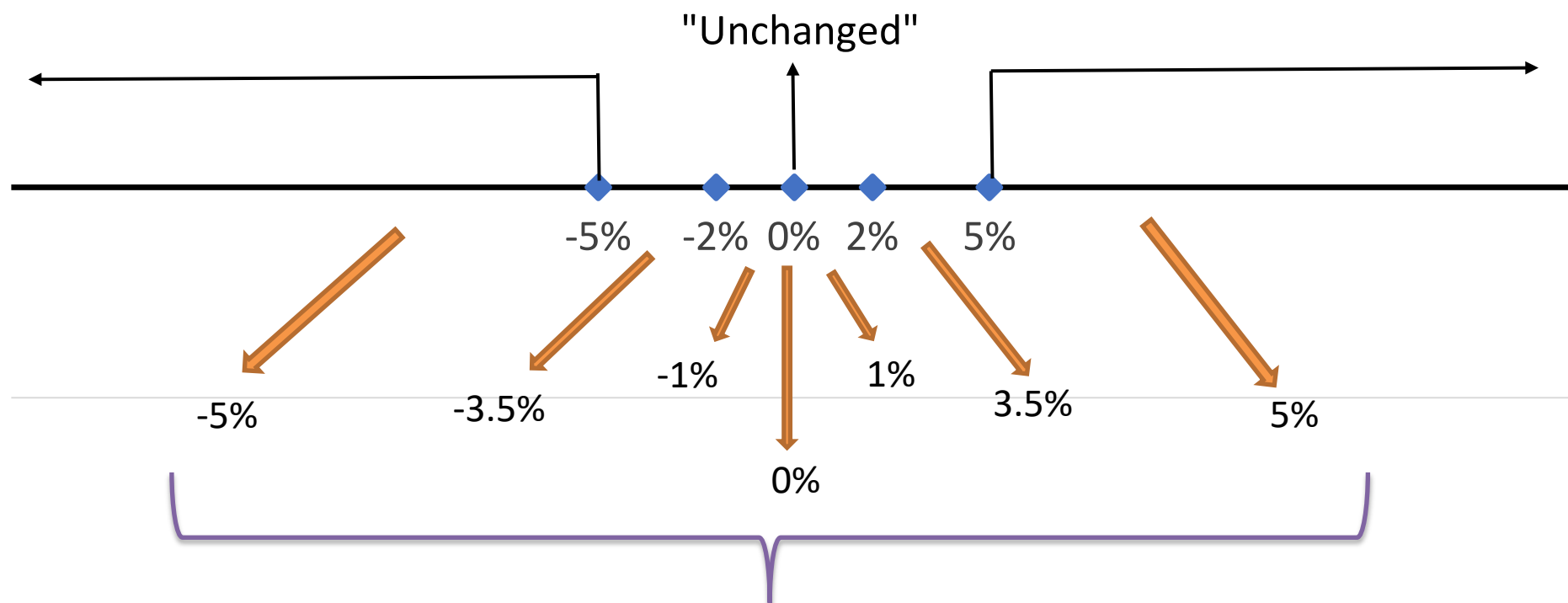
(1) April 2013

## Change of survey method

- Before: direct-visit and self-completion questionnaires
- After: Mail Survey Method.

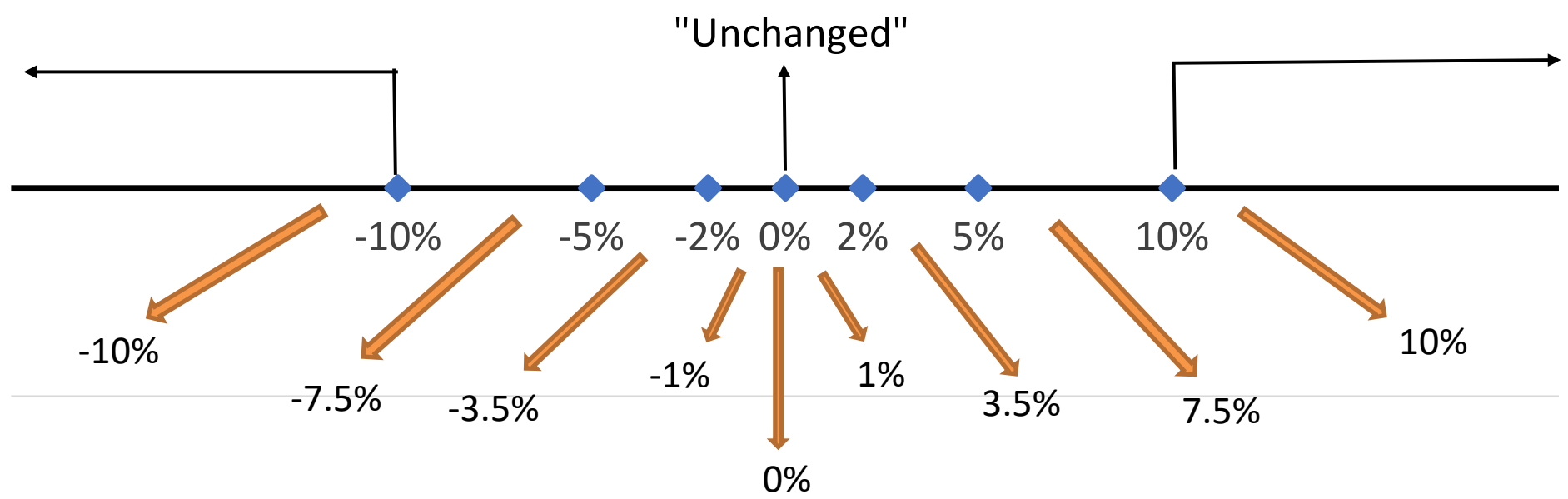
## (2) April 2009: Range change

Before

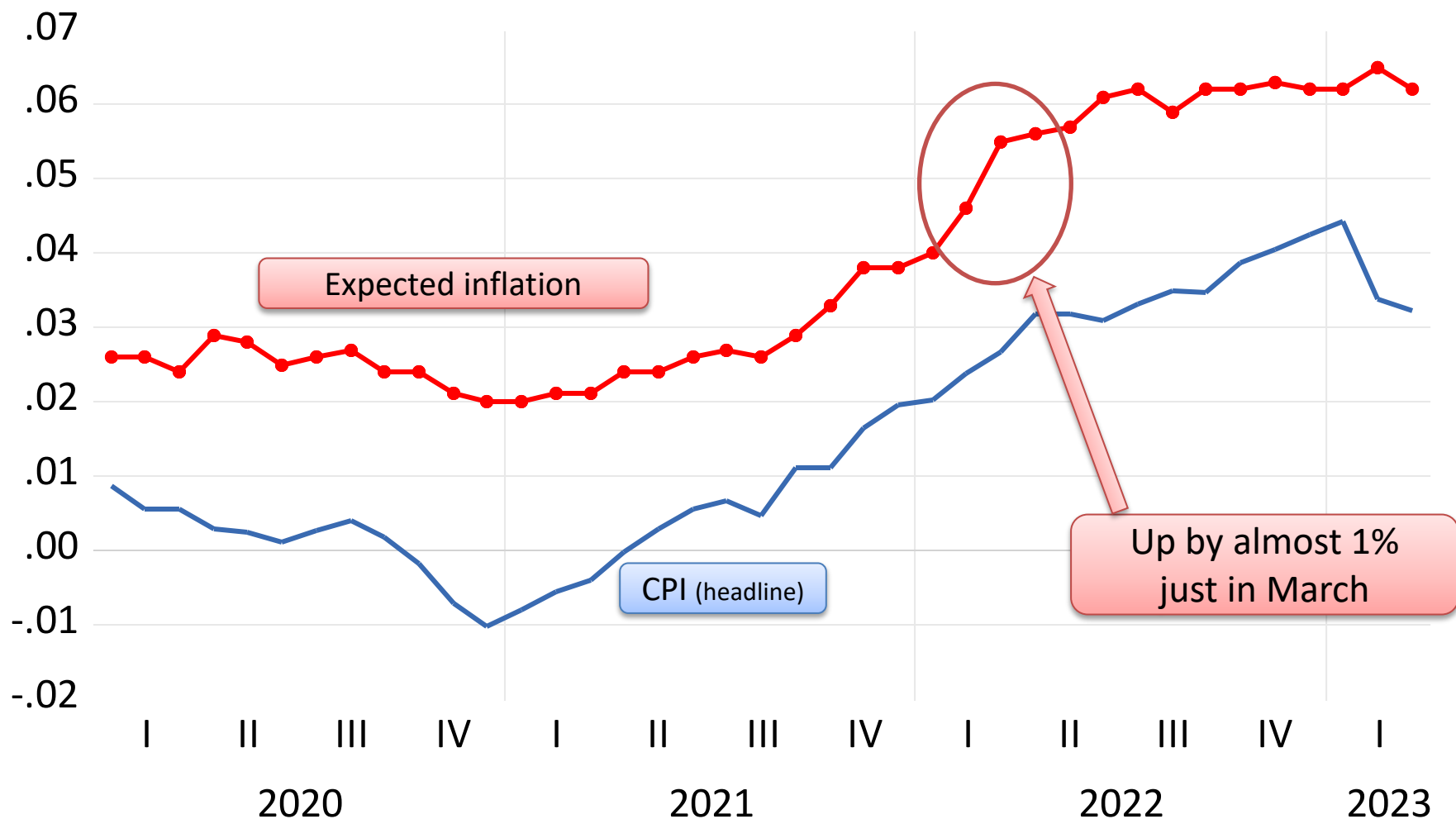


I assign conventional numerical values to each range to compute expected inflation as a weighted average.

After



# Data shows that expectations can change abruptly.



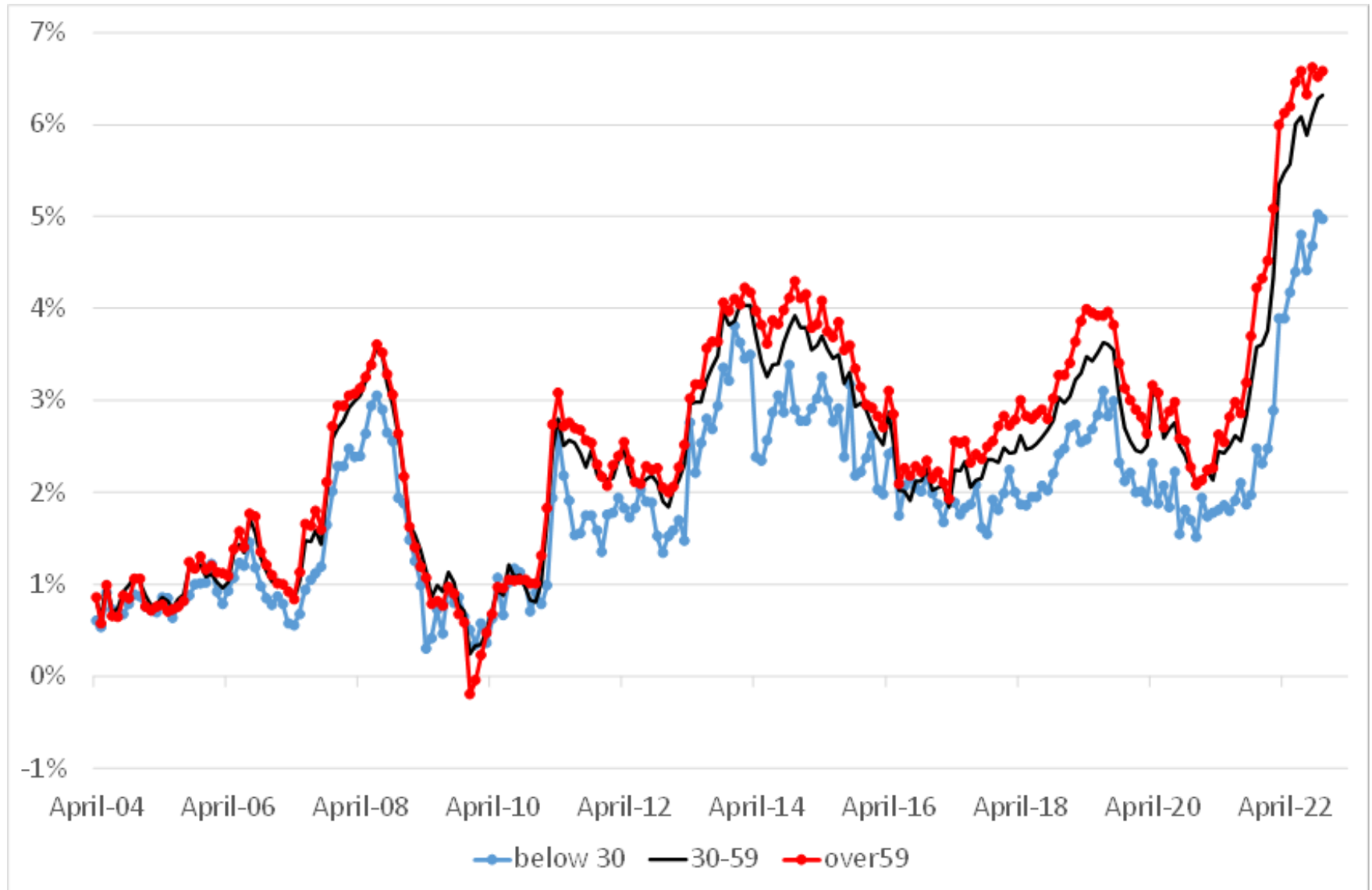
Note: CPI is core, adjusted for mobile phone fees

# Appendix (G) Heterogeneity of expectations across age groups

3 groups: below 30, 30-59, above 60

- Older people are most responsive to gasoline prices (puzzling).
- Younger people are most sensitive to CPINOW.

# Inflation expectations by age group



		Below 30		30-59		Over 59	
		Coef	t-Stat	Coef	t-Stat	Coef	t-Stat
LHS(-1)		0.718	10.49	1.154	16.61	1.099	15.68
LHS(-2)		0.164	2.29	-0.184	-2.54	-0.124	-1.69
CPINOW	Intercept	0.019	2.10	0.015	2.25	0.014	2.06
	Slope	-0.001	-1.29	-0.001	-2.13	-0.001	-2.06
	Quadratic	0.000	0.80	0.000	1.99	0.000	1.98
Gasoline	Intercept	0.000	0.28	0.001	1.28	0.001	1.90
	Slope	0.000	-0.33	0.000	-1.19	0.000	-1.75
	Quadratic	0.000	0.38	0.000	1.19	0.000	1.71
Adjusted R-squared		0.920		0.973		0.974	



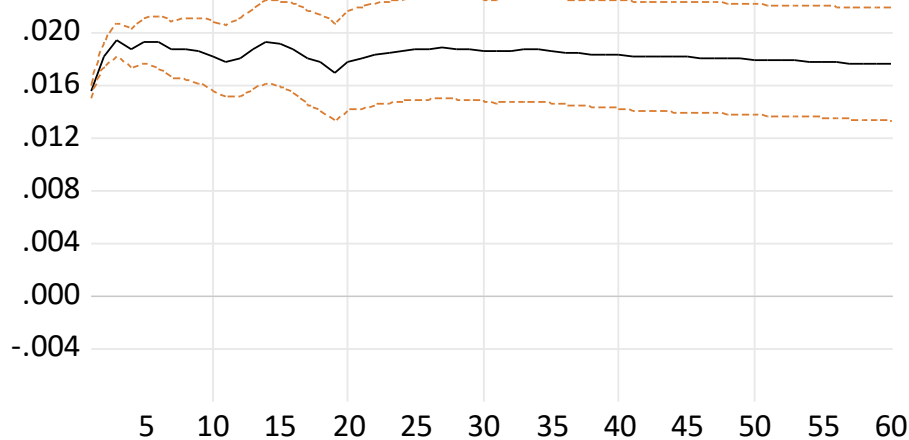
# Appendix (H): Determinants of Market Expectations (BEI)

# VAR with 4 variables

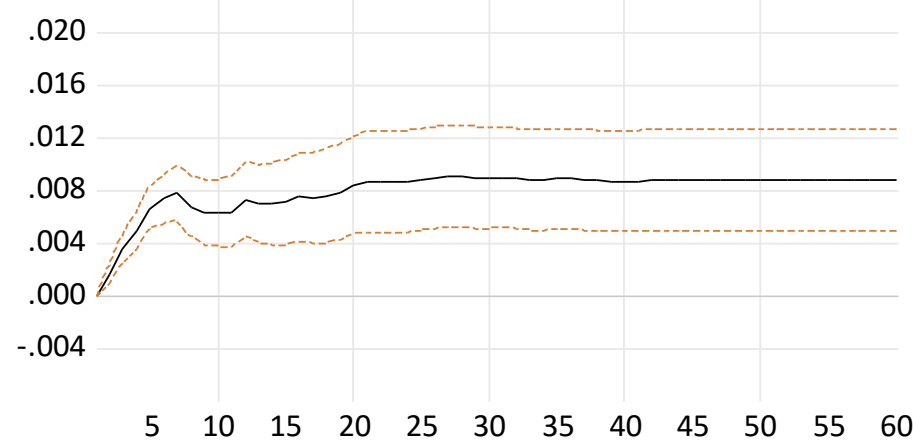
- Oil Price, Exchange Rate, CPINOW, **BEI**
- Oil Price and Exchange Rate are in first differences.
- Lag length = 20
- Sample period: November 2013 – March 2022

## Response of BEI

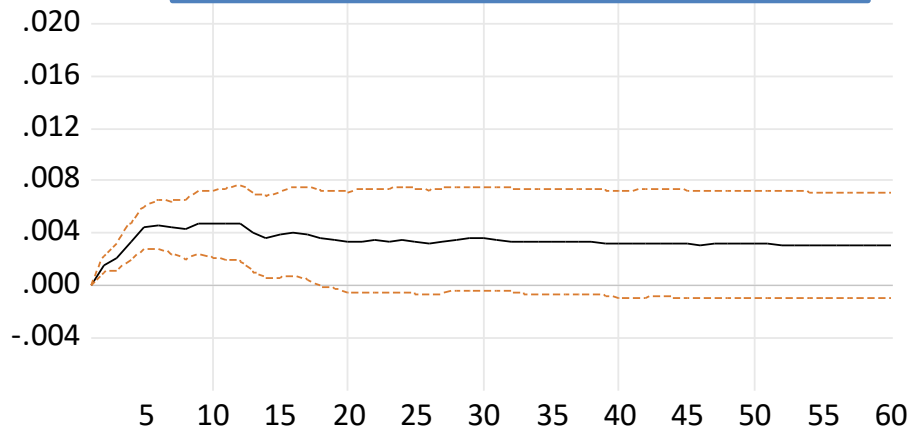
BEI shock



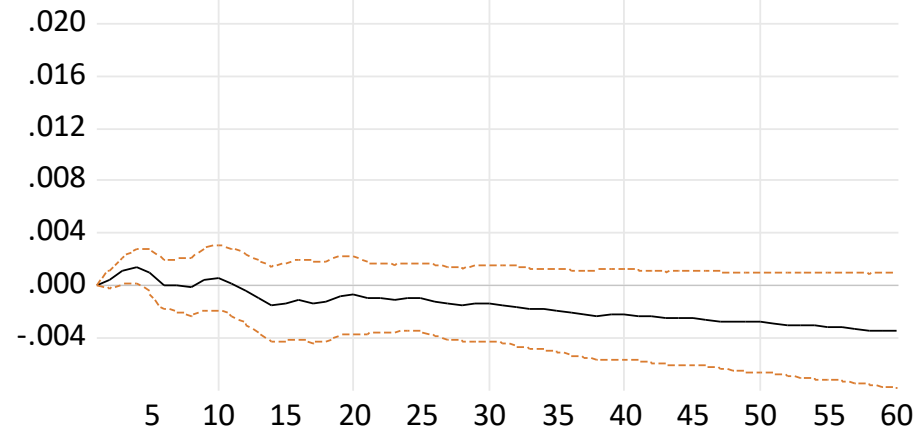
Oil Price shock



Exchange rate shock



CPINOW shock



Oil and exchange rate are much more important.